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Illinois Department of
Financial and Professional Regulation

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JB PRITZKER
Governor

MARIO TRETO, JR.
Secretary

Updated: January 11, 2024

Illinois adult use cannabis monthly sales figures

2023

| Month | Items sold | In-state resident sales | Out-of-state resident sales | Sales total |
|----------------|-------------------|---------------------------|-----------------------------|---------------------------|
| January | 3,079,621 | \$91,820,903.30 | \$36,117,116.55 | \$127,938,019.85 |
| February | 2,911,925 | \$89,724,533.02 | \$30,764,036.89 | \$120,488,569.91 |
| March | 3,289,301 | \$101,080,949.24 | \$33,709,432.53 | \$134,790,381.77 |
| April | 3,367,602 | \$99,561,394.90 | \$32,429,107.93 | \$131,990,502.83 |
| May | 3,372,878 | \$100,044,704.91 | \$32,732,594.55 | \$132,777,299.46 |
| June | 3,464,177 | \$101,996,034.92 | \$34,412,377.15 | \$136,408,412.07 |
| July | 3,580,946 | \$104,256,118.22 | \$35,792,604.01 | \$140,048,722.23 |
| August | 3,646,736 | \$104,940,014.62 | \$34,283,995.41 | \$139,224,010.03 |
| September | 3,683,920 | \$105,071,931.58 | \$34,457,247.68 | \$139,529,179.26 |
| October | 3,744,817 | \$104,996,582.36 | \$33,754,874.90 | \$138,751,457.26 |
| November | 3,769,071 | \$105,457,293.74 | \$33,643,082.34 | \$139,100,376.09 |
| December | 4,213,747 | \$117,905,307.87 | \$36,029,782.11 | \$153,935,089.98 |
| Totals: | 42,124,741 | \$1,226,855,768.68 | \$408,126,252.05 | \$1,634,982,020.74 |

2022

| Month | Items sold | In-state resident sales | Out-of-state resident sales | Sales total |
|----------------|------------|-------------------------|-----------------------------|--------------------|
| January | 2,645,046 | \$81,991,809.30 | \$35,259,950.43 | \$117,251,759.72 |
| February | 2,586,830 | \$79,750,084.46 | \$34,242,961.60 | \$113,993,046.06 |
| March | 3,007,699 | \$90,391,353.23 | \$40,568,767.43 | \$130,960,120.66 |
| April | 3,102,233 | \$90,928,278.73 | \$40,854,378.54 | \$131,782,657.26 |
| May | 3,044,806 | \$88,824,672.00 | \$40,979,345.72 | \$129,804,017.72 |
| June | 3,023,145 | \$86,685,388.39 | \$40,123,518.63 | \$126,808,907.02 |
| July | 3,251,062 | \$92,155,002.40 | \$43,503,289.06 | \$135,658,291.46 |
| August | 3,063,423 | \$88,309,118.85 | \$41,132,196.95 | \$129,441,315.80 |
| September | 3,092,880 | \$89,501,115.33 | \$41,184,007.26 | \$130,685,122.59 |
| October | 3,102,804 | \$90,884,540.32 | \$40,662,490.54 | \$131,547,030.86 |
| November | 3,068,223 | \$91,250,864.09 | \$39,241,860.83 | \$130,492,724.92 |
| December | 3,446,978 | \$102,460,209.38 | \$41,439,616.92 | \$143,899,826.30 |
| Totals: | 36,435,129 | \$1,073,132,436.48 | \$479,192,383.91 | \$1,552,324,820.37 |

2021

| Month | Items sold | In-state resident sales | Out-of-state resident sales | Sales total |
|----------------|------------|-------------------------|-----------------------------|--------------------|
| January | 1,898,064 | \$63,745,077.18 | \$25,068,795.60 | \$88,813,872.78 |
| February | 1,724,610 | \$57,907,195.55 | \$22,834,446.29 | \$80,741,641.84 |
| March | 2,317,315 | \$75,744,092.53 | \$33,405,263.45 | \$109,149,355.98 |
| April | 2,463,056 | \$79,909,284.92 | \$35,052,383.30 | \$114,961,668.22 |
| May | 2,512,093 | \$79,559,545.00 | \$36,820,803.01 | \$116,380,348.01 |
| June | 2,513,676 | \$79,190,074.69 | \$36,384,666.58 | \$115,574,741.27 |
| July | 2,802,124 | \$85,426,028.21 | \$42,368,192.28 | \$127,794,220.50 |
| August | 2,702,230 | \$81,275,830.72 | \$40,657,711.51 | \$121,933,542.23 |
| September | 2,702,260 | \$81,686,864.69 | \$40,030,844.82 | \$121,717,709.51 |
| October | 2,757,354 | \$81,212,423.15 | \$42,162,949.29 | \$123,375,372.44 |
| November | 2,769,211 | \$81,722,303.46 | \$39,026,643.26 | \$120,748,946.72 |
| December | 3,180,944 | \$95,634,565.57 | \$42,363,394.54 | \$137,896,859.11 |
| Totals: | 30,342,937 | \$943,013,285.67 | \$436,176,093.93 | \$1,379,088,278.61 |

2020

| Month | Items sold | In-state resident sales | Out-of-state resident sales | Sales total |
|----------------|------------|-------------------------|-----------------------------|------------------|
| January | 972,045 | \$30,611,632.22 | \$8,636,208.61 | \$39,247,840.83 |
| February | 831,600 | \$25,615,371 | \$9,189,701.01 | \$34,805,072.01 |
| March | 812,203 | \$27,096,931.23 | \$8,805,611.99 | \$35,902,543.22 |
| April | 818,954 | \$29,735,650.41 | \$7,524,847.47 | \$37,260,497.89 |
| May | 989,179 | \$34,095,756.45 | \$10,221,629.26 | \$44,317,385.72 |
| June | 994,545 | \$35,256,165.45 | \$12,390,271.80 | \$47,646,437.25 |
| July | 1,270,063 | \$44,749,787.69 | \$16,207,193.72 | \$60,956,981.41 |
| August | 1,359,311 | \$46,749,971.04 | \$17,213,875.86 | \$63,963,846.90 |
| September | 1,426,166 | \$49,790,699.44 | \$17,857,662.70 | \$67,648,362.14 |
| October | 1,557,880 | \$54,708,538.09 | \$20,569,662.06 | \$75,278,200.15 |
| November | 1,556,817 | \$54,536,551.74 | \$20,662,793.59 | \$75,199,344.33 |
| December | 1,896,941 | \$63,490,405.77 | \$23,367,492.50 | \$86,857,898.27 |
| Totals: | 14,485,704 | \$496,437,460.53 | \$172,646,950.57 | \$669,084,410.12 |

**These figures do not include taxes collected. Those figures will come from the Illinois Department of Revenue.*