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MARIO TRETO, JR. Secretary

JB PRITZKER Governor

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### Illinois adult use cannabis monthly sales figures

#### 2024

| Month    | Items sold | In-state resident<br>sales | Out-of-state resident<br>sales | Sales total      |
|----------|------------|----------------------------|--------------------------------|------------------|
| January  | 3,551,727  | \$104,048,656.70           | \$29,739,097.19                | \$133,787,753.89 |
| February | 3,636,925  | \$104,507,566.30           | \$31,064,365.14                | \$135,571,931.44 |

### 2023

| Month     | Items sold | In-state resident<br>sales | Out-of-state resident sales | Sales total      |
|-----------|------------|----------------------------|-----------------------------|------------------|
| January   | 3,079,621  | \$91,820,903.30            | \$36,117,116.55             | \$127,938,019.85 |
| February  | 2,911,925  | \$89,724,533.02            | \$30,764,036.89             | \$120,488,569.91 |
| March     | 3,289,301  | \$101,080,949.24           | \$33,709,432.53             | \$134,790,381.77 |
| April     | 3,367,602  | \$99,561,394.90            | \$32,429,107.93             | \$131,990,502.83 |
| May       | 3,372,878  | \$100,044,704.91           | \$32,732,594.55             | \$132,777,299.46 |
| June      | 3,464,177  | \$101,996,034.92           | \$34,412,377.15             | \$136,408,412.07 |
| July      | 3,580,946  | \$104,256,118.22           | \$35,792,604.01             | \$140,048,722.23 |
| August    | 3,646,736  | \$104,940,014.62           | \$34,283,995.41             | \$139,224,010.03 |
| September | 3,683,920  | \$105,071,931.58           | \$34,457,247.68             | \$139,529,179.26 |
| October   | 3,744,817  | \$104,996,582.36           | \$33,754,874.90             | \$138,751,457.26 |
| November  | 3,769,071  | \$105,457,293.74           | \$33,643,082.34             | \$139,100,376.09 |
| December  | 4,213,747  | \$117,905,307.87           | \$36,029,782.11             | \$153,935,089.98 |

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| Month     | Items sold | In-state resident  | Out-of-state resident sales | Sales total        |
|-----------|------------|--------------------|-----------------------------|--------------------|
|           |            | sales              |                             |                    |
| January   | 2,645,046  | \$81,991,809.30    | \$35,259,950.43             | \$117,251,759.72   |
| February  | 2,586,830  | \$79,750,084.46    | \$34,242,961.60             | \$113,993,046.06   |
| March     | 3,007,699  | \$90,391,353.23    | \$40,568,767.43             | \$130,960,120.66   |
| April     | 3,102,233  | \$90,928,278.73    | \$40,854,378.54             | \$131,782,657.26   |
| May       | 3,044,806  | \$88,824,672.00    | \$40,979,345.72             | \$129,804,017.72   |
| June      | 3,023,145  | \$86,685,388.39    | \$40,123,518.63             | \$126,808,907.02   |
| July      | 3,251,062  | \$92,155,002.40    | \$43,503,289.06             | \$135,658,291.46   |
| August    | 3,063,423  | \$88,309,118.85    | \$41,132,196.95             | \$129,441,315.80   |
| September | 3,092,880  | \$89,501,115.33    | \$41,184,007.26             | \$130,685,122.59   |
| October   | 3,102,804  | \$90,884,540.32    | \$40,662,490.54             | \$131,547,030.86   |
| November  | 3,068,223  | \$91,250,864.09    | \$39,241,860.83             | \$130,492,724.92   |
| December  | 3,446,978  | \$102,460,209.38   | \$41,439,616.92             | \$143,899,826.30   |
| Totals:   | 36,435,129 | \$1,073,132,436.48 | \$479,192,383.91            | \$1,552,324,820.37 |

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| Month     | Items sold | In-state resident | Out-of-state resident | Sales total        |
|-----------|------------|-------------------|-----------------------|--------------------|
|           |            | sales             | sales                 |                    |
| January   | 1,898,064  | \$63,745,077.18   | \$25,068,795.60       | \$88,813,872.78    |
| February  | 1,724,610  | \$57,907,195.55   | \$22,834,446.29       | \$80,741,641.84    |
| March     | 2,317,315  | \$75,744,092.53   | \$33,405,263.45       | \$109,149,355.98   |
| April     | 2,463,056  | \$79,909,284.92   | \$35,052,383.30       | \$114,961,668.22   |
| May       | 2,512,093  | \$79,559,545.00   | \$36,820,803.01       | \$116,380,348.01   |
| June      | 2,513,676  | \$79,190,074.69   | \$36,384,666.58       | \$115,574,741.27   |
| July      | 2,802,124  | \$85,426,028.21   | \$42,368,192.28       | \$127,794,220.50   |
| August    | 2,702,230  | \$81,275,830.72   | \$40,657,711.51       | \$121,933,542.23   |
| September | 2,702,260  | \$81,686,864.69   | \$40,030,844.82       | \$121,717,709.51   |
| October   | 2,757,354  | \$81,212,423.15   | \$42,162,949.29       | \$123,375,372.44   |
| November  | 2,769,211  | \$81,722,303.46   | \$39,026,643.26       | \$120,748,946.72   |
| December  | 3,180,944  | \$95,634,565.57   | \$42,363,394.54       | \$137,896,859.11   |
| Totals:   | 30,342,937 | \$943,013,285.67  | \$436,176,093.93      | \$1,379,088,278.61 |

#### 2020

| Month     | Items sold | In-state resident sales | Out-of-state resident sales | Sales total      |
|-----------|------------|-------------------------|-----------------------------|------------------|
| January   | 972,045    | \$30,611,632.22         | \$8,636,208.61              | \$39,247,840.83  |
| February  | 831,600    | \$25,615,371            | \$9,189,701.01              | \$34,805,072.01  |
| March     | 812,203    | \$27,096,931.23         | \$8,805,611.99              | \$35,902,543.22  |
| April     | 818,954    | \$29,735,650.41         | \$7,524,847.47              | \$37,260,497.89  |
| May       | 989,179    | \$34,095,756.45         | \$10,221,629.26             | \$44,317,385.72  |
| June      | 994,545    | \$35,256,165.45         | \$12,390,271.80             | \$47,646,437.25  |
| July      | 1,270,063  | \$44,749,787.69         | \$16,207,193.72             | \$60,956,981.41  |
| August    | 1,359,311  | \$46,749,971.04         | \$17,213,875.86             | \$63,963,846.90  |
| September | 1,426,166  | \$49,790,699.44         | \$17,857,662.70             | \$67,648,362.14  |
| October   | 1,557,880  | \$54,708,538.09         | \$20,569,662.06             | \$75,278,200.15  |
| November  | 1,556,817  | \$54,536,551.74         | \$20,662,793.59             | \$75,199,344.33  |
| December  | 1,896,941  | \$63,490,405.77         | \$23,367,492.50             | \$86,857,898.27  |
| Totals:   | 14,485,704 | \$496,437,460.53        | \$172,646,950.57            | \$669,084,410.12 |

\*These figures do not include taxes collected. Those figures will come from the Illinois Department of Revenue.