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Financial and Professional Regulation

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Governor

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Secretary

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Illinois adult use cannabis monthly sales figures

2026

Month	Items sold	In-state resident sales	Out-of-state resident sales	Sales total
January	4,368,184	\$89,561,937.85	\$21,124,453.70	\$110,686,391.60
February	4,155,452	\$84,175,921.64	\$20,584,816.14	\$104,760,737.80
TOTALS:	8,523,636	\$173,737,859.49	\$41,709,269.84	\$215,447,129.40

2025

Month	Items sold	In-state resident sales	Out-of-state resident sales	Sales total
January	4,041,272	\$111,503,188.70	\$28,687,219.56	\$140,190,408.25
February	3,814,569	\$103,632,113.52	\$26,976,173.05	\$130,608,286.57
March	4,314,397	\$116,452,635.34	\$31,032,923.70	\$147,485,559.04
April	4,514,562	\$116,606,027.51	\$29,999,905.47	\$146,605,932.99
May	4,482,583	\$118,410,741.92	\$31,343,188.68	\$149,753,930.60
June*	4,129,935			\$116,714,320.73
July	4,358,862			\$114,987,665.39
August	4,474,506			\$115,175,036.15
September	4,187,861			\$105,183,934.36
October	4,459,592			\$113,078,161.23
November	4,552,847			\$110,379,690.10
December**	4,815,136	\$101,055,439.02	\$15,522,488.32	\$116,577,927.34
TOTALS:	52,146,122	\$667,660,146.01	\$163,561,898.78	\$1,506,740,852.75

**The State of Illinois went live with a new, state-of-the-art seed-to-sale, track-and-trace data system in July 2025. The new system, Metrc, rolled out across the cannabis industry over several months and concluded in June. The sales tracking features in Metrc help retailers more accurately and reliably report actual sales, including all discounts and promotions at checkout. A thorough review of past data indicates prior months collected some pre-discount prices. The number of items sold remained consistent across months, resulting in the improved data showing cannabis consumers have been paying less at checkout and with pre-tax prices similar to prices in other states that have legalized adult use cannabis. Sales receipts, subject to tax and tax collections, reported directly to the Illinois Department of Revenue*

by retailers were accurate and not impacted by the non-discounted prices reported through the previous seed-to-sale system.

****In December, Metrc updated capabilities to include categorization of adult use sales into in-state and out-of-state consumers and dispensaries began reporting non-resident sales mid-month.**

2024

Month	Items sold	In-state resident sales	Out-of-state resident sales	Sales total
January	3,551,727	\$104,048,656.70	\$29,739,097.19	\$133,787,753.89
February	3,636,925	\$104,507,566.30	\$31,064,365.14	\$135,571,931.44
March	4,048,897	\$114,458,207.57	\$34,413,857.54	\$148,872,065.12
April	4,140,350	\$111,504,894.92	\$33,006,571.93	\$144,511,466.85
May	4,112,540	\$113,119,777.82	\$33,109,799.17	\$146,229,576.98
June	4,006,004	\$109,136,192.82	\$32,615,948.89	\$141,752,141.71
July	4,134,404	\$110,906,195.80	\$32,438,177.61	\$143,344,373.41
August	4,285,598	\$114,324,610.40	\$33,067,122.63	\$147,391,733.03
September	3,999,904	\$106,079,925.08	\$30,428,941.70	\$136,508,866.78
October	4,160,706	\$111,507,438.58	\$30,744,265.43	\$142,251,704.01
November	4,360,330	\$117,249,252.00	\$32,035,478.95	\$149,284,730.95
December	4,515,972	\$120,76,516.83	\$32,453,184.74	\$153,249,701.54
TOTALS:	48,953,357	\$1,216,919,354.82	\$385,116,810.92	\$1,722,756,045.71

2023

Month	Items sold	In-state resident sales	Out-of-state resident sales	Sales total
January	3,079,621	\$91,820,903.30	\$36,117,116.55	\$127,938,019.85
February	2,911,925	\$89,724,533.02	\$30,764,036.89	\$120,488,569.91
March	3,289,301	\$101,080,949.24	\$33,709,432.53	\$134,790,381.77
April	3,367,602	\$99,561,394.90	\$32,429,107.93	\$131,990,502.83
May	3,372,878	\$100,044,704.91	\$32,732,594.55	\$132,777,299.46
June	3,464,177	\$101,996,034.92	\$34,412,377.15	\$136,408,412.07
July	3,580,946	\$104,256,118.22	\$35,792,604.01	\$140,048,722.23
August	3,646,736	\$104,940,014.62	\$34,283,995.41	\$139,224,010.03
September	3,683,920	\$105,071,931.58	\$34,457,247.68	\$139,529,179.26
October	3,744,817	\$104,996,582.36	\$33,754,874.90	\$138,751,457.26
November	3,769,071	\$105,457,293.74	\$33,643,082.34	\$139,100,376.09
December	4,213,747	\$117,905,307.87	\$36,029,782.11	\$153,935,089.98
TOTALS:	40,123,741	\$1,226,855,768.68	\$408,126,252.05	\$1,634,982,020.73

2022

Month	Items sold	In-state resident sales	Out-of-state resident sales	Sales total
January	2,645,046	\$81,991,809.30	\$35,259,950.43	\$117,251,759.72
February	2,586,830	\$79,750,084.46	\$34,242,961.60	\$113,993,046.06
March	3,007,699	\$90,391,353.23	\$40,568,767.43	\$130,960,120.66
April	3,102,233	\$90,928,278.73	\$40,854,378.54	\$131,782,657.26
May	3,044,806	\$88,824,672.00	\$40,979,345.72	\$129,804,017.72
June	3,023,145	\$86,685,388.39	\$40,123,518.63	\$126,808,907.02
July	3,251,062	\$92,155,002.40	\$43,503,289.06	\$135,658,291.46
August	3,063,423	\$88,309,118.85	\$41,132,196.95	\$129,441,315.80
September	3,092,880	\$89,501,115.33	\$41,184,007.26	\$130,685,122.59
October	3,102,804	\$90,884,540.32	\$40,662,490.54	\$131,547,030.86
November	3,068,223	\$91,250,864.09	\$39,241,860.83	\$130,492,724.92
December	3,446,978	\$102,460,209.38	\$41,439,616.92	\$143,899,826.30
TOTALS:	36,435,129	\$1,073,132,436.48	\$479,192,383.91	\$1,552,324,820.37

2021

Month	Items sold	In-state resident sales	Out-of-state resident sales	Sales total
January	1,898,064	\$63,745,077.18	\$25,068,795.60	\$88,813,872.78
February	1,724,610	\$57,907,195.55	\$22,834,446.29	\$80,741,641.84
March	2,317,315	\$75,744,092.53	\$33,405,263.45	\$109,149,355.98
April	2,463,056	\$79,909,284.92	\$35,052,383.30	\$114,961,668.22
May	2,512,093	\$79,559,545.00	\$36,820,803.01	\$116,380,348.01
June	2,513,676	\$79,190,074.69	\$36,384,666.58	\$115,574,741.27
July	2,802,124	\$85,426,028.21	\$42,368,192.28	\$127,794,220.50
August	2,702,230	\$81,275,830.72	\$40,657,711.51	\$121,933,542.23
September	2,702,260	\$81,686,864.69	\$40,030,844.82	\$121,717,709.51
October	2,757,354	\$81,212,423.15	\$42,162,949.29	\$123,375,372.44
November	2,769,211	\$81,722,303.46	\$39,026,643.26	\$120,748,946.72
December	3,180,944	\$95,634,565.57	\$42,363,394.54	\$137,896,859.11
TOTALS:	30,342,937	\$943,013,285.67	\$436,176,093.93	\$1,379,088,278.61

2020

Month	Items sold	In-state resident sales	Out-of-state resident sales	Sales total
January	972,045	\$30,611,632.22	\$8,636,208.61	\$39,247,840.83
February	831,600	\$25,615,371	\$9,189,701.01	\$34,805,072.01
March	812,203	\$27,096,931.23	\$8,805,611.99	\$35,902,543.22
April	818,954	\$29,735,650.41	\$7,524,847.47	\$37,260,497.89
May	989,179	\$34,095,756.45	\$10,221,629.26	\$44,317,385.72
June	994,545	\$35,256,165.45	\$12,390,271.80	\$47,646,437.25
July	1,270,063	\$44,749,787.69	\$16,207,193.72	\$60,956,981.41
August	1,359,311	\$46,749,971.04	\$17,213,875.86	\$63,963,846.90

September	1,426,166	\$49,790,699.44	\$17,857,662.70	\$67,648,362.14
October	1,557,880	\$54,708,538.09	\$20,569,662.06	\$75,278,200.15
November	1,556,817	\$54,536,551.74	\$20,662,793.59	\$75,199,344.33
December	1,896,941	\$63,490,405.77	\$23,367,492.50	\$86,857,898.27
TOTALS:	14,485,704	\$496,437,460.53	\$172,646,950.57	\$669,084,410.12

**These figures do not include taxes collected. Those figures will come from the Illinois Department of Revenue.*