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Illinois Department of
Financial and Professional Regulation

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JB PRITZKER
Governor

MARIO TRETO, JR.
Secretary

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Illinois adult use cannabis monthly sales figures

2023

Month	Items sold	In-state resident sales	Out-of-state resident sales	Sales total
January	3,079,621	\$91,820,903.30	\$36,117,116.55	\$127,938,019.85
February	2,911,925	\$89,724,533.02	\$30,764,036.89	\$120,488,569.91
March	3,289,301	\$101,080,949.24	\$33,709,432.53	\$134,790,381.77
April	3,367,602	\$99,561,394.90	\$32,429,107.93	\$131,990,502.83
May	3,372,878	\$100,044,704.91	\$32,732,594.55	\$132,777,299.46
June	3,464,177	\$101,996,034.92	\$34,412,377.15	\$136,408,412.07
July	3,580,946	\$104,256,118.22	\$35,792,604.01	\$140,048,722.23
August	3,646,736	\$104,940,014.62	\$34,283,995.41	\$139,224,010.03

2022

Month	Items sold	In-state resident sales	Out-of-state resident sales	Sales total
January	2,645,046	\$81,991,809.30	\$35,259,950.43	\$117,251,759.72
February	2,586,830	\$79,750,084.46	\$34,242,961.60	\$113,993,046.06
March	3,007,699	\$90,391,353.23	\$40,568,767.43	\$130,960,120.66
April	3,102,233	\$90,928,278.73	\$40,854,378.54	\$131,782,657.26
May	3,044,806	\$88,824,672.00	\$40,979,345.72	\$129,804,017.72
June	3,023,145	\$86,685,388.39	\$40,123,518.63	\$126,808,907.02
July	3,251,062	\$92,155,002.40	\$43,503,289.06	\$135,658,291.46
August	3,063,423	\$88,309,118.85	\$41,132,196.95	\$129,441,315.80
September	3,092,880	\$89,501,115.33	\$41,184,007.26	\$130,685,122.59
October	3,102,804	\$90,884,540.32	\$40,662,490.54	\$131,547,030.86
November	3,068,223	\$91,250,864.09	\$39,241,860.83	\$130,492,724.92
December	3,446,978	\$102,460,209.38	\$41,439,616.92	\$143,899,826.30
Totals:	36,435,129	\$1,073,132,436.48	\$479,192,383.91	\$1,552,324,820.37

2021

Month	Items sold	In-state resident sales	Out-of-state resident sales	Sales total
January	1,898,064	\$63,745,077.18	\$25,068,795.60	\$88,813,872.78
February	1,724,610	\$57,907,195.55	\$22,834,446.29	\$80,741,641.84
March	2,317,315	\$75,744,092.53	\$33,405,263.45	\$109,149,355.98
April	2,463,056	\$79,909,284.92	\$35,052,383.30	\$114,961,668.22
May	2,512,093	\$79,559,545.00	\$36,820,803.01	\$116,380,348.01
June	2,513,676	\$79,190,074.69	\$36,384,666.58	\$115,574,741.27
July	2,802,124	\$85,426,028.21	\$42,368,192.28	\$127,794,220.50
August	2,702,230	\$81,275,830.72	\$40,657,711.51	\$121,933,542.23
September	2,702,260	\$81,686,864.69	\$40,030,844.82	\$121,717,709.51
October	2,757,354	\$81,212,423.15	\$42,162,949.29	\$123,375,372.44
November	2,769,211	\$81,722,303.46	\$39,026,643.26	\$120,748,946.72
December	3,180,944	\$95,634,565.57	\$42,363,394.54	\$137,896,859.11
Totals:	30,342,937	\$943,013,285.67	\$436,176,093.93	\$1,379,088,278.61

2020

Month	Items sold	In-state resident sales	Out-of-state resident sales	Sales total
January	972,045	\$30,611,632.22	\$8,636,208.61	\$39,247,840.83
February	831,600	\$25,615,371	\$9,189,701.01	\$34,805,072.01
March	812,203	\$27,096,931.23	\$8,805,611.99	\$35,902,543.22
April	818,954	\$29,735,650.41	\$7,524,847.47	\$37,260,497.89
May	989,179	\$34,095,756.45	\$10,221,629.26	\$44,317,385.72
June	994,545	\$35,256,165.45	\$12,390,271.80	\$47,646,437.25
July	1,270,063	\$44,749,787.69	\$16,207,193.72	\$60,956,981.41
August	1,359,311	\$46,749,971.04	\$17,213,875.86	\$63,963,846.90
September	1,426,166	\$49,790,699.44	\$17,857,662.70	\$67,648,362.14
October	1,557,880	\$54,708,538.09	\$20,569,662.06	\$75,278,200.15
November	1,556,817	\$54,536,551.74	\$20,662,793.59	\$75,199,344.33
December	1,896,941	\$63,490,405.77	\$23,367,492.50	\$86,857,898.27
Totals:	14,485,704	\$496,437,460.53	\$172,646,950.57	\$669,084,410.12

**These figures do not include taxes collected. Those figures will come from the Illinois Department of Revenue.*