



# IDFPR

Illinois Department of  
Financial and Professional Regulation

Division of Real Estate

www.idfpr.com

**JB PRITZKER**  
Governor

**MARIO TRETO, JR.**  
Secretary

**LAURIE MURPHY**  
Director

Illinois Department of Financial & Professional Regulation, Division of Real Estate  
Real Estate Administration and Disciplinary Board  
OPEN Minutes

Date: September 8, 2022

Call to Order: 9:33 a.m. –Monica Gutierrez – Chairperson

Location: IDFPR – Division of Real Estate  
Remotely via interactive webinar and/or telephonically because the Governor of the State of Illinois has issued a disaster declaration related to public health concerns and an in-person meeting is not practical or prudent because of the disaster described in that declaration, and because the Secretary of the Illinois Department of Financial and Professional Regulation has determined pursuant to the provisions of Section 7 of the Open Meetings Act that an in-person meeting is not practical or prudent because of a disaster

Board Member(s) Present: Valerie Acosta, Loretta Alonzo-Deubel, Joe Castillo, Laura Ellis, Gaspar Flores Jr., Carol Meinhart, Joseph Nery, Michael Oldenettel, Michael Prodehl, Everett Ward, Norm Willoughby

Board Member(s) Absent: Oralia Herrera, Shirin Marvi, Nykea Pippion McGriff

Division Staff Present: Laurie Murphy – Director of the Division of Real Estate; Ericka Johnson – Deputy Director of the Division of Real Estate ~~Real Estate Division~~, Adrienne Levatino – Associate General Counsel, Geetu Naik – Chief of Prosecutions, Jeremy Reed – Chief of Licensing and Education, Hector Rodriguez – Chief of Audits and Investigations, Susan Sigourney – Board Liaison, Debra Malinowski - Board Liaison

Guest(s) Present: Larry Toban – Real Estate Institute, Mike Fair – Your House Academy, Rocky Esposito – AHI Real Estate, Kirk Antkiewicz – Chicago Association of Realtors, Kate Sax – Mainstreet Organization of Realtors, Chris Huizenga – Chicago Association of Realtors, Carrie Elliott – Illinois Realtor Licensing and Training, Young Brockhouse – Illinois Realtors Licensing and Training, Edward Williams – Williams & Nickl, Chris Read – CR Strategies LLC

Topic	Discussion	Action
	<p>Due to recent amendments to the Open Meetings Act, Chairperson Monica Gutierrez made the following statement at the READ's Board meeting:</p> <p>"This meeting is being conducted by audio or video conference without the physical presence of a quorum of the members because the Governor of the State of Illinois has issued a disaster declaration related to public health concerns and an in-person meeting is not practical or prudent because of the disaster described in that declaration. This meeting is further being conducted by audio or videoconference because the Secretary of the Illinois Department of Financial and Professional Regulation has determined pursuant to the provisions of Section 7 of the Open Meetings Act that an in-person meeting is not practical or prudent because of a disaster."</p>	
Call to Order	Chairperson Monica Gutierrez opened the meeting.	The meeting was called to order at 9:33 am.
	<p>Chairperson Monica Gutierrez introduced Director Murphy.</p> <p>Director Murphy thanked the Board Members and public attendees for their participation in attending the READ Board Meetings.</p> <p>Director Murphy mentioned that Everett Ward's and Michael Prodehl's terms expire October 1, 2022. Director Murphy thanked them for their contributions, participation and professionalism to this board. Director Murphy furthered mentioned that Everett Ward and Michael Prodehl will receive a certificate of appreciation for their service on the board.</p> <p>Deputy Director Johnson thanked Everett Ward and Michael Prodehl for all their work on this board. Deputy Director Johnson mentioned with Mr. Ward being a knowledgeable and skilled attorney was beneficial to the Department's staff and licensees.</p> <p>Ms. Levatino mentioned that Everett Ward was a great role model for her for the past 6 years and that it was a privilege working with him. Ms. Levatino furthered thanked Michael Prodehl for his service.</p> <p>Mr. Ward thanked everyone for their kind words and mentioned that it has been an honored serving this board. Mr. Ward</p>	

Topic	Discussion	Action
	<p>furthered mentioned that he appreciates everything that this board and its staff do to protect the public, and for making the real estate profession better.</p> <p>Mr. Prodehl thanked everyone for the kind words and the opportunity to serve on the board. Mr. Prodehl furthered mentioned that he also has learned a lot from serving on this board.</p> <p>Chairperson Gutierrez thanked Everett Ward and Michael Prodehl for their participation and dedication.</p>	
Approval of Open Minutes	The Board reviewed the Open Minutes from the August 11, 2022 Real Estate Administration and Disciplinary Board Meetings.	Motion made by Alonzo-Deubel seconded by Nery to approve the Open Minutes from the August 11, 2022 meeting.
Public Comments	Chairperson Gutierrez mentioned that she and Mr. Reed attended an event, last week, and sponsored by Mainstreet Organization of Realtors and that they had the pleasure of meeting Kate Sax, Carrie Elliot and Young Brockhouse in person.	
Licensing Report	<p>The Licensing Report for activity conducted in August, 2022 was presented and discussed. A copy of the report is attached to and made a part of these minutes.</p> <p>Mr. Reed mentioned that at the event held by Mainstreet Organization of Realtors, the Department was able to present information to prospective instructors and it was great to do this in person.</p> <p>Mr. Reed thanked Mr. Ward and Mr. Prodehl for their service on the Board.</p> <p>Mr. Reed mentioned that on September 14, 2022, PSI will host a webinar for staff and Illinois educators to (1) address some of the concerns that have been discussed at the Board Meetings regarding the National Managing Broker Exam, some of they had been experiencing over the first year of remote proctoring: and (2) hear feedback from Illinois educators. PSI sent a Webex invite to the providers. If anybody has not received a Webex invitation, they may contact Jeremy Reed.</p>	

Topic	Discussion	Action
	<p>Mr. Reed mentioned that in October, PSI will conduct the second half of the job analysis that Mike Oldenettel and Norm Willoughby participated in last winter. Unfortunately, the dates that PSI have selected do not work Department staff, and Mr. Reed that there will be flexibility; if not, Mr. Reed may be reaching out to some individuals to attend this meeting.</p> <p>Mr. Reed mentioned that the Real Estate Residential Leasing Agents' renewal period ended July 31, 2022. Mr. Reed believes that additional Real Estate Residential Leasing Agent licensees may still complete their Residential Leasing Agent application online, with a late fee.</p> <p>Mr. Reed mentioned that the Real Estate Entities' licensees started their renewal cycle with 27% of current licenses renewed as of September 8, 2022. Mr. Reed encourages Real Estate Entities to renew sooner than later.</p> <p>Mr. Reed mentioned that the Department has started the process for conducting the continuing education audit, but still faces several technical issues with the reports, which he expects to be resolved soon.</p> <p>Chris Huizenga sent a chat message inquiring whether an agenda will be distributed prior to the PSI webinar on September 14, 2022. Mr. Reed will follow up on this matter.</p> <p>Mr Willoughby asked whether PSI no longer had simulation questions for the managing broker state exam. Mr. Reed mentioned that once the state exam went to remote proctoring, PSI removed simulation questions and went to scenario questions. There were additional comments made regarding this topic.</p>	
Education Report	The 2022 Education Report through the month of August was presented and distributed. A copy of the report is attached to and made a part of these minutes.	
Complaints Report	The 2022 Complaints Report through the month of August was presented and distributed. A copy of the report is attached to and made a part of these minutes.	
Audits Reports	The Audits Report for activity conducted in August, 2022 was presented and distributed. A copy of the report is attached to and	

Topic	Discussion	Action
	made a part of these minutes.	
Investigations Report	<p>The 2022 Investigations Report through the month of August was presented and distributed. A copy of the report is attached to and made a part of these minutes.</p> <p>Mr. Rodriguez thanked Mr. Ward and Mr. Prodehl for their service on the board.</p>	
Prosecutions Report	<p>The 2022 Prosecutions Report through the month of August 2022 was presented and distributed. A copy of the report is attached to and made a part of these minutes.</p> <p>Ms. Naik thanked Mr. Ward and Mr. Prodehl for their service on the board.</p> <p>Ms. Naik mentioned the Prosecutions is temporary down one attorney but continues to work on the aged cases.</p>	
Real Estate Recovery Fund Report	The Real Estate Recovery Fund Report for the 2022 Fiscal Year through August 2022 was presented and distributed. A copy of the report is attached to and made a part of these minutes.	
Formal Hearing Schedule	There are two formal hearings scheduled.	
Old Business	There was no old business discussed.	
New Business	There was no new business discussed.	
Motion to go into Closed Session	<p>Roll Call Vote:  Valerie Acosta, yes  Loretta Alonzo-Deubel, yes  Joe Castillo, yes  Laura Ellis, yes  Gaspar Flores Jr., yes  Carol Meinhart, yes  Joseph Nery, yes  Michael Oldenettel, yes  Michael Prodehl, yes  Everett Ward, yes  Norm Willoughby, yes</p>	<p>A motion made by Alonzo-Deubel seconded by Ellis to go into Closed Session for purposes of reviewing Closed Minutes and for deliberations pursuant to Section 2 (c) (4) and (15) of the Open Meetings Act at 9:56 a.m. Motion carried unanimously by roll call vote.</p>
Closed Session	The August 11, 2022 closed meeting minutes were reviewed by the Board.	

Topic	Discussion	Action
	<p>The Board reviewed the Consumer Complaints Review and Case File Review Committee’s reports for:</p> <p><u>August 17, 2022</u></p> <ul style="list-style-type: none"> <li>5 Cases Recommended for Closure by Investigations</li> <li>1 Case Referred to Prosecutions by Investigations</li> <li>1 Case for Closure by Prosecutions</li> <li>10 Complaints Referred to Investigations</li> <li>3 Complaints Recommended for Closure</li> </ul> <p><u>August 30, 2022</u></p> <ul style="list-style-type: none"> <li>6 Cases Recommended for Closure by Investigations</li> <li>6 Cases Referred to Prosecutions by Investigations</li> <li>5 Cases for Closure by Prosecutions</li> <li>11 Complaints Referred to Investigations</li> <li>7 Complaint Recommended for Closure</li> </ul> <p>The Board deliberated on pending enforcement actions.</p>	
<p>Motion to go into Open Session</p> <p>Approval of August 11, 2022 Closed Minutes</p> <p>Recommendations</p>	<p>1 Case was deliberated during Closed Session</p> <p>IDFPR v. Cheryl Ruzich Case #2021-09518</p>	<p>A motion made by Ellis seconded by Oldenettel, to go into Open Session at 10:27 a.m. Motion carried by a unanimous roll call vote.</p> <p>Motion made by Willoughby, seconded by Acosta to approve the August 11, 2022 Closed Minutes. Motion carried by a unanimous roll call vote.</p> <p>The Board recommends an indefinite suspension for a minimum period of 1 year of Respondent’s license, and imposition of a \$5,000 fine upon the license of Cheryl Ruzich.</p>

Topic	Discussion	Action
<p data-bbox="35 233 284 300">Finding of Fact in Contravention</p> <p data-bbox="35 415 324 632">The Board signed Findings of Facts, Conclusions of Law and Recommendations to the Director</p> <p data-bbox="35 1331 138 1360">Orders</p>	<p data-bbox="349 233 909 262">IDFPR v. Leslie Love Case #2021-07964</p> <p data-bbox="349 1331 1112 1398">2 Consent Orders were reviewed and discussed in Closed Session.</p> <p data-bbox="349 1476 1209 1766">The Board received a report that reflected that there was 4 final actions by the Director on Consent Orders previously signed by the Board. 2018-10083 Steven McMahon / Stephanie Greanias / McMahon &amp; Sons Inc 2019-04164 Tylan Pai 2017-01646 John Cameron 2016-09179 Christopher Doyle</p>	<p data-bbox="1219 233 1550 411">The Board accepts the Findings of Fact in Contravention denying the application for a real estate broker license</p> <p data-bbox="1219 453 1550 594">IDFPR v. Leslie Love Case #2021-07964 IDFPR v. Cheryl Ruzich Case #2021-09518</p> <p data-bbox="1219 674 1567 1293">Motion made by Willoughby seconded by Nery to ratify the actions of Consumer Complaint Review (CCR) and Case File Review Committee (CRC) and to approve the Board's recommendations, including Norm Willoughby's having authorized the Department to affix his electronic signature on the Orders presented in Closed Session. Motion carried by roll call vote.</p> <p data-bbox="1219 1331 1485 1398">The Board signed 2 Consent Orders.</p>
<p data-bbox="35 1772 224 1801">Adjournment</p>	<p data-bbox="349 1772 1036 1801">The next meeting is scheduled for October 13, 2022.</p>	<p data-bbox="1219 1772 1526 1873">There being no further business to discuss motion made by</p>

Topic	Discussion	Action
		Willoighby, seconded by Acosta to adjourn at 10:33 a.m. Motion carried by a unanimous roll call vote.



**LICENSE REPORT  
CALENDAR YEAR 2022**

**August**

PROFESSION	SPONSOR CHG.	INITIAL LIC.	RENEWALS	ACTIVE
RE Managing Broker	72	22	7	15,638
Residential Leasing Agent	28	52	255	4,662
Real Estate Broker	593	494	186	62,802
RE Branch Office	10	13	251	1,239
Real Estate Broker Corporation	4	7	604	3,470
Real Estate Broker Partnership	0	0	8	29
RE Limited Liability Firm	1	21	393	2,350
RE Virtual Office	0	0	0	-
RE Education Provider	0	1	0	70
RE Pre-Lic Instructor	0	4	0	268
RE Pre-Lic Course	0	1	0	489
RE CE Instructor	0	1	0	172
Real Estate CE Course	0	13	0	632
<b>TOTAL</b>	<b>708</b>	<b>629</b>	<b>1,704</b>	<b>91,821</b>

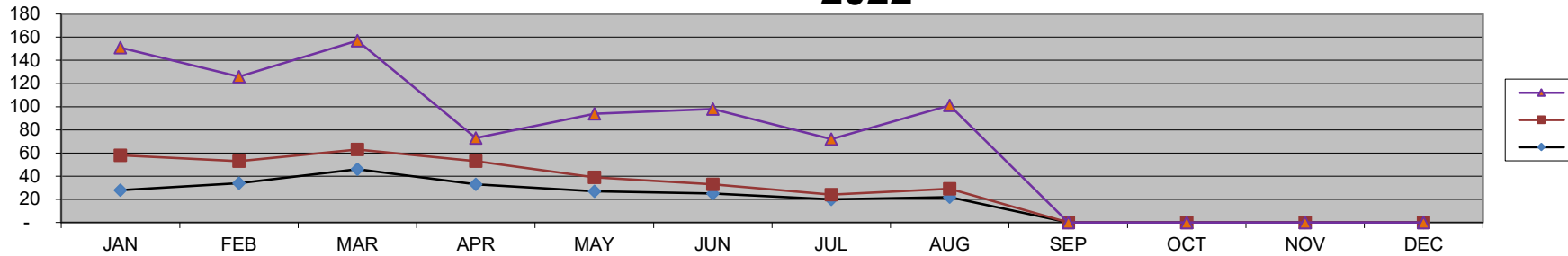
## MANAGING BROKER 2022

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
<b>INITIAL LIC.</b>	28	34	46	33	27	25	20	22				
<b>RENEWALS</b>	30	19	17	20	12	8	4	7				
<b>SPONSOR CHG.</b>	93	73	94	20	55	65	48	72				
<b>TOTAL ACTIVE</b>	<b>15,353</b>	<b>15,390</b>	<b>15,460</b>	<b>15,528</b>	<b>15,567</b>	<b>15,596</b>	<b>15,620</b>	<b>15,638</b>				

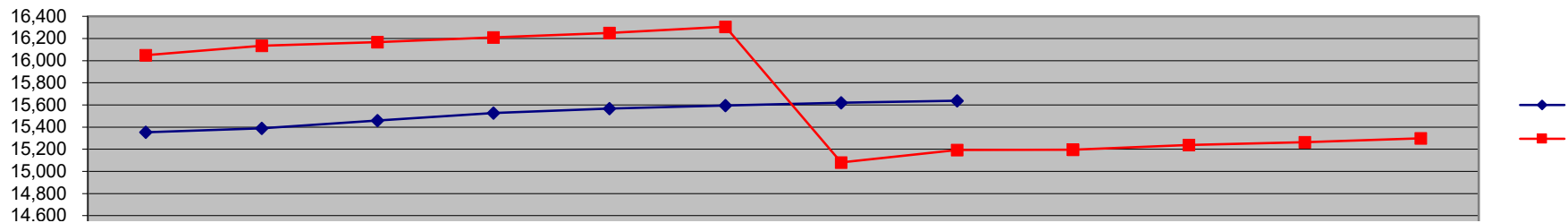
## MANAGING BROKER 2021

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
<b>INITIAL LIC.</b>	7	93	37	35	54	54	41	34	39	25	22	22
<b>RENEWALS</b>	8	3,437	2,239	6,994	1,425	110	35	70	40	27	22	21
<b>SPONSOR CHG.</b>	126	93	105	124	88	78	77	98	87	85	90	126
<b>TOTAL ACTIVE</b>	<b>16,048</b>	<b>16,134</b>	<b>16,168</b>	<b>16,209</b>	<b>16,251</b>	<b>16,306</b>	<b>15,081</b>	<b>15,194</b>	<b>15,196</b>	<b>15,239</b>	<b>15,263</b>	<b>15,299</b>

### MANAGING BROKER 2022



### ACTIVE MANAGING BROKERS 2022 vs. 2021



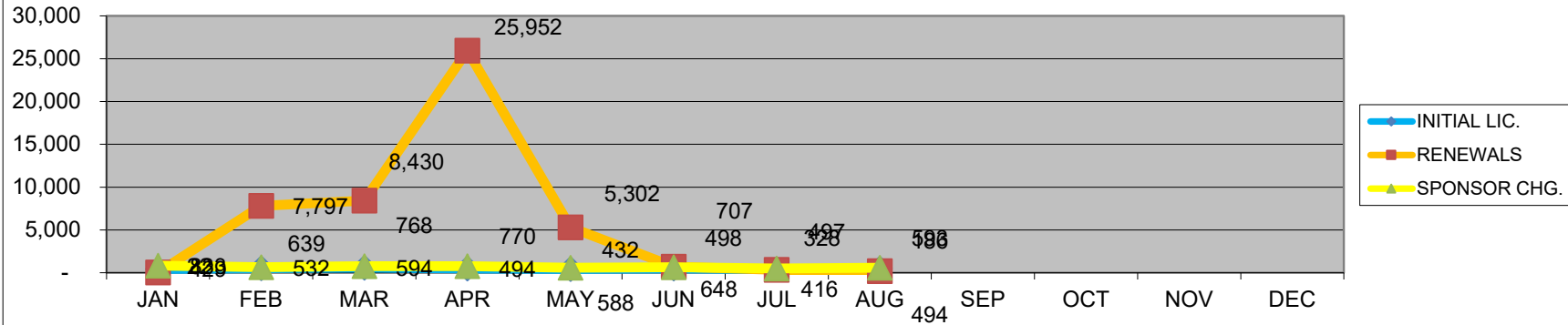
### BROKER 2022

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
INITIAL LIC.	429	532	594	494	432	498	416	494				
RENEWALS	22	7,797	8,430	25,952	5,302	707	328	186				
SPONSOR CHG.	833	639	768	770	588	648	497	593				
<b>TOTAL ACTIVE</b>	<b>62,790</b>	<b>63,276</b>	<b>63,855</b>	<b>64,397</b>	<b>64,852</b>	<b>61,597</b>	<b>62,333</b>	<b>62,802</b>				

### BROKER 2021

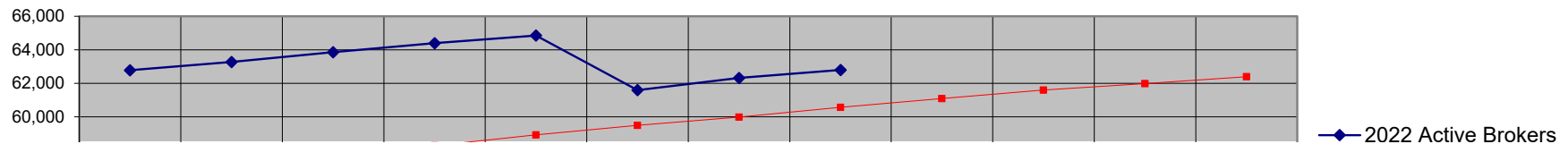
	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
INITIAL LIC.	492	484	654	644	623	558	498	623	534	575	455	440
RENEWALS	239	174	150	231	75	61	32	38	21	19	17	19
SPONSOR CHG.	926	668	697	670	569	508	516	604	619	676	607	1,057
<b>TOTAL ACTIVE</b>	<b>56,134</b>	<b>56,718</b>	<b>57,492</b>	<b>58,284</b>	<b>58,938</b>	<b>59,497</b>	<b>59,985</b>	<b>60,573</b>	<b>61,104</b>	<b>61,609</b>	<b>61,993</b>	<b>62,397</b>

### BROKER 2022



### ACTIVE BROKERS

2022 vs. 2021



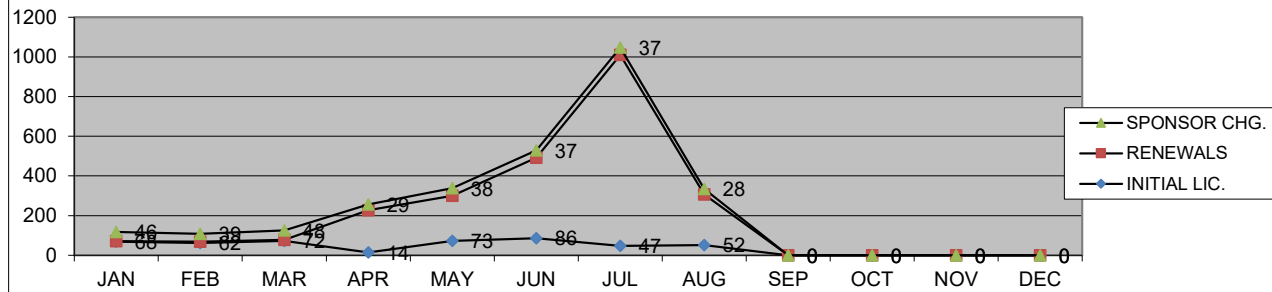
### RESIDENTIAL LEASING AGENT 2022

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
INITIAL LIC.	68	62	72	14	73	86	47	52				
RENEWALS	3	7	6	213	227	406	963	255				
SPONSOR CHG.	46	39	48	29	38	37	37	28				
TOTAL ACTIVE	4,314	4,361	4,419	4,432	4,509	4,594	4,615	4,666				

### RESIDENTIAL LEASING AGENT 2021

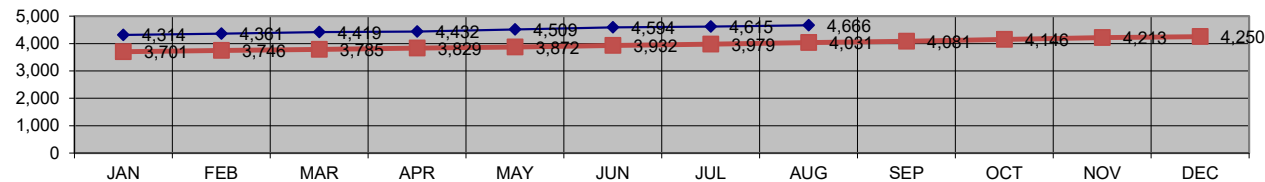
	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
INITIAL LIC.	54	45	53	47	41	62	51	62	52	75	74	59
RENEWALS	24	16	23	12	14	9	11	8	3	1	7	3
SPONSOR CHG.	31	30	38	62	23	23	32	35	32	30	32	35
TOTAL ACTIVE	3,701	3,746	3,785	3,829	3,872	3,932	3,979	4,031	4,081	4,146	4,213	4,250

LEASING AGENT 2022



### ACTIVE RESIDENTIAL LEASING AGENTS

2022 vs. 2021



as of...

7/31/2022

8/31/2022

License prefix	License Type	Active Licenses	Active Licenses
440	Licensed Auctioneer	286	286
441	Licensed Auctioneer	751	158
444	Licensed Auction Firm	187	187
445	Licensed Auction CE School	5	5
446	Licensed Auction CE Course	46	48
<b>Totals</b>		<b>1,275</b>	<b>1,284</b>

License prefix	License Type	Active Licenses	Active Licenses
553	Certified General Real Estate Appraiser	1,360	1,363
555	Licensed Appraiser Education Provider	19	19
556	Certified Residential Real Estate Appraiser	1,813	1,818
557	Associate Real Estate Trainee Appraiser	425	434
558	Appraisal Management Company	163	158
572	Temporary Practice Real Estate Appraiser	65	69
573	Licensed Appraiser Pre-Lic Course	111	113
575	Licensed Appraiser CE Course	406	414
<b>Totals</b>		<b>4,362</b>	<b>4,388</b>

License prefix	License Type	Active Licenses	Active Licenses
261	LICENSED COMMUNITY ASSOCIATION MANAGER	1,822	1,839
<b>Totals</b>		<b>1,822</b>	<b>1,839</b>

License prefix	License Type	Active Licenses	Active Licenses
450	Licensed Home Inspector	1,987	1,994
451	Licensed Home Inspector Entity	425	426
452	Licensed Home Inspector Education Provider	24	24
453	Licensed Home Inspector Pre-License Course	24	24
454	Licensed Home Inspector CE Course	110	121
<b>Totals</b>		<b>2,570</b>	<b>2,589</b>

<b>Total Licenses</b>	<b>10,029</b>	<b>10,100</b>
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**2022 Real Estate Examination Pass Rates - Pass Rate**

		JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
Managing Broker <b>National</b>	First Time	13%	5%	22%	32%	19%	14%	27%	17%				
	Repeat	26%	33%	28%	22%	23%	18%	19%	41%				
	<b>Total Test Takers</b>	<b>88</b>	<b>86</b>	<b>121</b>	<b>136</b>	<b>50</b>	<b>59</b>	<b>70</b>	<b>67</b>				
Managing Broker <b>State</b>	First Time	86%	69%	76%	88%	93%	79%	71%	74%				
	Repeat	80%	67%	89%	67%	100%	50%	60%	33%				
	<b>Total Test Takers</b>	<b>47</b>	<b>45</b>	<b>73</b>	<b>73</b>	<b>29</b>	<b>30</b>	<b>32</b>	<b>39</b>				
Managing Broker <b>Reciprocity Exam</b>	First Time	60%	82%	50%	100%	0%	67%	100%	0%				
	Repeat	0%	100%	0%	0%	0%	0%	0%	0%				
	<b>Total Test Takers</b>	<b>5</b>	<b>12</b>	<b>8</b>	<b>5</b>	<b>4</b>	<b>4</b>	<b>2</b>	<b>2</b>				
Broker <b>National</b>	First Time	46%	42%	44%	45%	43%	42%	42%	46%				
	Repeat	35%	44%	33%	29%	33%	29%	30%	26%				
	<b>Total Test Takers</b>	<b>1026</b>	<b>1127</b>	<b>1386</b>	<b>1357</b>	<b>1186</b>	<b>1106</b>	<b>1058</b>	<b>1069</b>				
Broker <b>State</b>	First Time	52%	55%	59%	59%	57%	54%	56%	59%				
	Repeat	47%	44%	48%	45%	41%	40%	43%	41%				
	<b>Total Test Takers</b>	<b>853</b>	<b>962</b>	<b>1156</b>	<b>1126</b>	<b>988</b>	<b>946</b>	<b>876</b>	<b>897</b>				
Broker <b>Reciprocity Exam</b>	First Time	38%	58%	64%	64%	66%	75%	38%	67%				
	Repeat	13%	44%	33%	50%	30%	25%	50%	50%				
	<b>Total Test Takers</b>	<b>65</b>	<b>69</b>	<b>85</b>	<b>90</b>	<b>72</b>	<b>48</b>	<b>31</b>	<b>59</b>				
Leasing Agent <b>National</b>	First Time	52%	58%	47%	42%	48%	45%	42%	41%				
	Repeat	44%	56%	48%	34%	45%	50%	35%	56%				
	<b>Total Test Takers</b>	<b>140</b>	<b>131</b>	<b>134</b>	<b>121</b>	<b>125</b>	<b>116</b>	<b>132</b>	<b>142</b>				

**2021 Real Estate Examination Pass Rates - Pass Rate**

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
<b>Managing Broker</b>	39%	45%	37%	41%	43%	30%	43%	38%	26%	32%	52%	54%
First Timers	63%	60%	65%	63%	61%	50%	58%	47%	40%	50%	58%	56%
Repeaters	6%	5%	0%	13%	13%	6%	11%	20%	7%	26%	32%	44%
<b>Total Number Tested</b>	<b>80</b>	<b>75</b>	<b>83</b>	<b>75</b>	<b>65</b>	<b>80</b>	<b>54</b>	<b>64</b>	<b>68</b>	<b>63</b>	<b>55</b>	<b>46</b>
<b>Broker</b>	45%	44%	45%	41%	41%	41%	40%	37%	36%	36%	44%	46%
First Timers	52%	51%	53%	48%	47%	45%	45%	42%	41%	42%	43%	49%
Repeaters	37%	36%	34%	33%	34%	35%	33%	32%	32%	39%	42%	40%
<b>Total Number Tested</b>	<b>1512</b>	<b>1470</b>	<b>1658</b>	<b>1608</b>	<b>1373</b>	<b>1352</b>	<b>1260</b>	<b>1197</b>	<b>1143</b>	<b>1033</b>	<b>969</b>	<b>939</b>
<b>Leasing Agent</b>	49%	51%	45%	59%	56%	56%	48%	52%	52%	49%	56%	52%
First Timers	54%	56%	55%	65%	66%	59%	49%	55%	53%	52%	57%	55%
Repeaters	43%	41%	33%	49%	41%	51%	48%	49%	51%	47%	50%	48%
<b>Total Number Tested</b>	<b>129</b>	<b>119</b>	<b>133</b>	<b>165</b>	<b>133</b>	<b>144</b>	<b>120</b>	<b>145</b>	<b>126</b>	<b>130</b>	<b>81</b>	<b>67</b>

**2020 Real Estate Examination Pass Rates - Pass Rate**

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
<b>Managing Broker</b>	41%	47%	54%	33%	40%	39%	36%	48%	47%	56%	45%	35%
<b>Total Number Tested</b>	<b>78</b>	<b>92</b>	<b>71</b>	<b>9</b>	<b>30</b>	<b>54</b>	<b>59</b>	<b>66</b>	<b>87</b>	<b>85</b>	<b>60</b>	<b>92</b>
<b>Broker</b>	46%	47%	50%	49%	57%	55%	50%	50%	48%	45%	43%	46%
<b>Total Number Tested</b>	<b>935</b>	<b>961</b>	<b>613</b>	<b>41</b>	<b>315</b>	<b>800</b>	<b>850</b>	<b>953</b>	<b>1136</b>	<b>1511</b>	<b>1212</b>	<b>1656</b>
<b>Leasing Agent</b>	52%	54%	43%	60%	60%	42%	51%	54%	55%	53%	53%	50%
<b>Total Number Tested</b>	<b>151</b>	<b>122</b>	<b>92</b>	<b>5</b>	<b>47</b>	<b>90</b>	<b>142</b>	<b>123</b>	<b>128</b>	<b>207</b>	<b>117</b>	<b>151</b>

Division of Real Estate  
2018 Education Report

DRE Education's Pipeline

2022	(512)	(513)	(563)	(564)	(515)	DRE Education's Pipeline		
	Pre-License Instructors Licensed	Pre-License Courses Licensed	CE Instructors Licensed	CE Courses Licensed	Education Providers Licensed	Total # of Licenses Issued	# in Process	Pending Provider Info
January	0	16	3	14	2	35	22	22
February	3	1	3	9	0	16	28	28
March	3	0	0	1	0	4	12	12
April	2	9	3	14	1	29	8	8
May	2	1	0	6	0	9	16	16
June	2	4	1	4	0	11	16	16
July	3	1	2	15	1	22	18	18
August	4	1	1	13	1	20	26	26
September						0		
October						0		
November						0		
December						0		
YTD Total	19	33	13	76	5	146		
	512	513	563	564	515			
Total Active Licenses	264	488	171	619	69	Diane Green Nate Chandler		

August 2022  
Complaint Report

Column1	New RE Complaints	New RE Complaints Assigned To Investigations	Complaints Closed At Intake Review	RE Matters Closed At CCR
January	42	19	9	14
February	33	21	3	9
March	43	25	5	13
April	30	13	9	8
May	35	24	7	4
June	55	37	12	6
July	35	8	9	18
August	39	21	8	10
September	0			
October	0			
November	0			
December	0			
Total	312	168	62	82



**MONTHLY EXAMINATIONS REPORT**  
**READ Board – September 8, 2022**

Licensees that have not yet had an examination in the Chicago Area region are continuing to be assigned to the non-Chicago Area Region examiners. In the effort to accelerate the number of examinations to be conducted, *Brokerage Verification Reports* are being mailed to these licensees. This report allows the examiner to assess the level of activity of the licensee then complete the examination process by mail or schedule an on-site review. From the total number of initial examinations closed in August, 37 files were in this region.

**INITIAL EXAMINATIONS COMPLETED**

**RESOLUTION TYPE: BROKERAGE VERIFICATION REPORT – NOT PRACTICING**  
**TOTAL COMPLETED: 14**

An examination conducted by mail and the licensee has not performed licensed real estate activity within the past three years.

**RESOLUTION TYPE: BROKERAGE VERIFICATION REPORT – PRACTICING**  
**TOTAL COMPLETED: 17**

An examination conducted by mail and the licensee has performed licensed real estate activity within the past three years.

**RESOLUTION TYPE: INSPECTED – NOT PRACTICING**  
**TOTAL COMPLETED: 0**

An on-site examination has been conducted and the licensee has not performed licensed real estate activity within the past three years.

**RESOLUTION TYPE: INSPECTED – PRACTICING**  
**TOTAL COMPLETED: 0**

An on-site examination has been conducted and the licensee has performed licensed real estate activity within the past three years.

**RESOLUTION TYPE: NOT INSPECTED**  
**TOTAL CLOSED: 6**

This category is comprised of licensees not requiring a complete examination. This includes licensees that are out-of-state residents, deceased licensees, companies that are out of business (or license status has become "inactive") or change of sponsorship.

**RESOLUTION TYPE: REFERRED TO SUPERVISOR**  
**TOTAL CLOSED: 1**

This category is comprised of licensees that have either not responded to a *Brokerage Verification Report* after two attempts from the examiner or has failed to appear for the scheduled on-site examination after two attempts.

**RESOLUTION TYPE: SUPERVISOR REFERRAL TO PROSECUTION**  
**TOTAL CLOSED: 0**

This category is comprised of licensees that have not responded to a *Brokerage Verification Report* after three attempts from the supervisor. In these instances, the licensee has either failed to notify IDFPR of their correct address or failed to respond.

**FOLLOW-UP EXAMINATIONS COMPLETED BY EXAMINER**

Initial examinations conducted wherein violations have been found are required to show compliance. Completed in August:

**RESOLUTION TYPE: IN COMPLIANCE**  
**TOTAL COMPLETED: 22**

**RESOLUTION TYPE: ACKNOWLEDGEMENT PAGE ONLY**  
**TOTAL COMPLETED: 1**

**RESOLUTION TYPE: DISCIPLINARY ACTION ON LICENSE**  
**TOTAL COMPLETED: 1**

**EXAMINATIONS REFERRED TO SUPERVISOR – CLOSED**

Licensees with remaining issues after an initial examination and follow-up or licensees that are unresponsive are referred to supervisor for review and further action. Completed in August:

**RESOLUTION TYPE: ISSUES RESOLVED**  
**TOTAL COMPLETED: 7**

**RESOLUTION TYPE: REFERRED TO PROSECUTIONS**  
**TOTAL COMPLETED: 3**





### Real Estate Recovery Fund

FY2023	Beginning Balance	Revenue	Interest	Transfers In	Expenditures	Transfers Out	Sweeps/Borrowing	Ending Balance
July	\$2,851,934.23							\$ 2,851,934.23
August	\$2,851,934.23	\$84,756.91						\$ 2,936,691.14
September								\$ -
October								\$ -
November								\$ -
December								\$ -
January								\$ -
February								\$ -
March								\$ -
April								\$ -
May								\$ -
June								\$ -
<b>Total</b>		<b>\$ 84,756.91</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	
* Statutory Transfers								