



# IDFPR

## Illinois Department of Financial and Professional Regulation

Division of Real Estate

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**JB PRITZKER**  
Governor

**MARIO TRETO, JR.**  
Secretary

**LAURIE MURPHY**  
Director

Illinois Department of Financial & Professional Regulation, Division of Real Estate  
Real Estate Administration and Disciplinary Board  
OPEN Minutes

Date: January 12, 2023

Call to Order: 9:34 a.m. –Monica Gutierrez – Chairperson

Location: IDFPR – Division of Real Estate  
Remotely via interactive webinar and/or telephonically because the Governor of the State of Illinois has issued a disaster declaration related to public health concerns and an in-person meeting is not practical or prudent because of the disaster described in that declaration, and because the Secretary of the Illinois Department of Financial and Professional Regulation has determined pursuant to the provisions of Section 7 of the Open Meetings Act that an in-person meeting is not practical or prudent because of a disaster

Board Member(s) Present: Loretta Alonzo-Deubel, Joe Castillo, Laura Ellis, Gaspar Flores Jr., Oralia Herrera, Shirin Marvi, Carol Meinhart, Joseph Nery, Michael Oldenettel, Nykea Pippion McGriff, Victoria Sampah, Norman Willoughby

Board Member(s) Absent: Valerie Acosta

Division Staff Present: Adrienne Levatino – Associate General Counsel, Geetu Naik – Chief of Prosecutions, Hector Rodriguez – Chief of Audits and Investigations, Jennifer Rossiter Moreno – Operations Manager, Susan Sigourney – Board Liaison, Debra Malinowski - Board Liaison

Guest(s) Present: Larry Toban – Real Estate Institute, Rocky Esposito – AHI Real Estate, Sharon Halperin – Oak Park Area Association of Realtors, Kirk Antkiewicz – Chicago Association of Realtors, Carrie Elliott – Illinois Realtor Licensing and Training, Young Brockhouse – Illinois Realtor Licensing and Training, Wayne Paprocki – RE Instructor, Cleo Aquino – SPIRE RE Education, Harriet Kubicz – Mainstreet Organization of Realtors, Melissa Cannata – CE Shop

Topic	Discussion	Action
	<p>Chairperson Monica Gutierrez made the following statement at the READ's Board meeting:</p> <p>"This meeting is being conducted by audio or video conference without the physical presence of a quorum of the members because the Governor of the State of Illinois has issued a disaster declaration related to public health concerns and an in-person meeting is not practical or prudent because of the disaster described in that declaration. This meeting is further being conducted by audio or videoconference because the Secretary of the Illinois Department of Financial and Professional Regulation has determined pursuant to the provisions of Section 7 of the Open Meetings Act that an in-person meeting is not practical or prudent because of a disaster."</p>	
Call to Order	Chairperson Monica Gutierrez opened the meeting.	The meeting was called to order at 9:34 am.
Approval of Open Minutes	The Board reviewed the Open Minutes from the December 8, 2022 Real Estate Administration and Disciplinary Board Meeting.	Motion made by Herrera seconded by Nery to approve the Open Minutes from the December 8, 2022 meeting. Motion carried unanimously by roll call vote.
Public Comments	There were no public comments	
Licensing Report	<p>The Licensing Report for activity conducted in December, 2022 was presented and discussed. A copy of the report is attached to and made a part of these minutes.</p> <p>Mr. Reed mentioned that real estate entity licenses that have an October 31, 2022 expiration date but were not renewed still reflect an active status due to the fact that the Department has not changed the license status to expired.</p> <p>Mr. Reed mentioned that pass rate for the national portion of the managing broker examination for December 2022 was approximately fifteen percent for first time candidates. Mr. Reed mentioned that several staff, board members, and industry members continue to participate in several projects with PSI that includes reviewing the real estate managing broker's national exam and part of the job analysis to update the National Exams and appreciates the efforts from the Board Members and industry members representing Illinois in this matter.</p>	

Topic	Discussion	Action
	<p>Mr. Willoughby commented that he believes one of the reasons why the percentage rate was low is due to a disconnect between the curriculum being taught and the national exam. Mr. Oldenettel mentioned that he believes that their involvement with PSI may not achieve the goals they were anticipating. There were additional comments made regarding this topic.</p> <p>Mr. Toban asked if the Department receives the instructor's examination pass rate. Mr. Reed mentioned that the Department does receive the instructors' pass rate and will include this information in next month's Licensing Report.</p> <p>Mr. Reed mentioned that the managing broker's renewal cycle will begin in a couple of weeks.</p> <p>Ms. Aquino asked if the real estate instructors and schools are also renewing in 2023. Mr. Reed mentioned that the real estate instructors and schools will begin their renewal cycle in June 2023.</p>	
Education Report	The 2022 Education Report through the month of December was presented and distributed. A copy of the report is attached to and made a part of these minutes.	
Complaints Report	The 2022 Complaints Report through the month of December was presented and distributed. A copy of the report is attached to and made a part of these minutes.	
Audits Reports	The Audits Report for activity conducted in December, 2022 was presented and distributed. A copy of the report is attached to and made a part of these minutes.	
Investigations Report	<p>The 2022 Investigations Report through the month of December was presented and distributed. A copy of the report is attached to and made a part of these minutes.</p> <p>Mr. Oldenettel inquired about the staffing issues.</p>	
Prosecutions Report	<p>The 2022 Prosecutions Report through the month of December 2022 was presented and distributed. A copy of the report is attached to and made a part of these minutes.</p> <p>Mr. Oldenettel inquired about the staffing issues for both the Investigations and Prosecutions Units. Mr. Rodriguez mentioned that there are two investigator vacancies that have been posted and</p>	

Topic	Discussion	Action
	<p>that the interview process will begin in the next couple of weeks. Ms. Naik mentioned that there were two prosecutors hired in February 2022 and one prosecutor was on medical leave last year but returned back to work in November; therefore, Prosecutions has no vacancies.</p> <p>Ms. Aquino asked what type of cases the Department receives. Mr. Rodriguez replied that unlicensed practice, dual agency, disclosure, wholesalers, earnest money and no agency form are several types of cases that the Department receives.</p> <p>Chairperson Gutierrez reported that Sarajane Wright retired December 31, 2022 and that she is currently the new Chief of Examinations effective January 1, 2023.</p>	
Real Estate Recovery Fund Report	The Real Estate Recovery Fund Report for the 2023 Fiscal Year through December 2022 was presented and distributed. A copy of the report is attached to and made a part of these minutes.	
Formal Hearing Schedule	There are no formal hearings scheduled.	
Old Business	There was no old business discussed.	
New Business	There was no new business discussed.	
Motion to go into Closed Session	<p>Roll Call Vote:</p> <p>Loretta Alonzo-Deubel, yes</p> <p>Joe Castillo, yes</p> <p>Laura Ellis, yes</p> <p>Gaspar Flores Jr., yes</p> <p>Oralia Herrera, yes</p> <p>Shirin Marvi, yes</p> <p>Carol Meinhart, yes</p> <p>Joseph Nery, yes</p> <p>Michael Oldenettel, yes</p> <p>Nykea Pippion McGriff, yes</p> <p>Victoria Sampah, yes</p> <p>Norm Willoughby, yes</p>	A motion made by Alonzo-Deubel seconded by Flores Jr. to go into Closed Session for purposes of reviewing Closed Minutes and for deliberations pursuant to Section 2 (c) (4) and (15) of the Open Meetings Act at 10:03 a.m. Motion carried unanimously by roll call vote.
Closed Session	<p>The December 8, 2022 closed meeting minutes were reviewed by the Board.</p> <p>The Board reviewed the Consumer Complaints Review and Case File Review Committee's reports for: <u>December 14, 2022</u></p>	

Topic	Discussion	Action
	<p>1 Case Recommended for Closure by Investigations  1 Case Referred to Prosecutions by Investigations  3 Cases for Closure by Prosecutions  11 Complaints Referred to Investigations  <u>on January 11, 2023</u>  10 Cases Recommended for Closure by Investigations  5 Cases Referred to Prosecutions by Investigations  5 Cases for Closure by Prosecutions  16 Complaints Referred to Investigations  2 Complaints Recommended for Closure</p> <p>The Board deliberated on pending enforcement actions.</p>	
<p>Motion to go into Open Session</p> <p>Approval of December 8, 2022 Closed Minutes</p>	<p>2 Case was deliberated during Closed Session</p> <p>IDFPR v. Patricia Moore Case #2022-07652</p> <p>IDFPR v. Frontier Realty Group and Randall Louis Case #2022-07653</p>	<p>A motion made by Willoughby seconded by Oldenettel, to go into Open Session at 10:44 a.m. Motion carried by a unanimous roll call vote.</p> <p>Motion made by Pippion McGriff, seconded by Meinhart to approve the December 8, 2022 Closed Minutes. Motion carried by a unanimous roll call vote.</p> <p>The Board recommends an indefinite suspension for a minimum period of 6 months, and imposition of a \$1,000 fine upon the license of Patricia Moore.</p> <p>The Board recommends an indefinite suspension for a minimum period of 2 years, and imposition of a \$5,000.00 fine upon the licenses of Frontier Realty Group and Randall Louis.</p>

Topic	Discussion	Action
<p>The Board signed Findings of Facts, Conclusions of Law and Recommendations to the Director</p>		<p>IDFPR v. Patricia Moore Case #2022-07652 IDFPR v. Frontier Realty Group and Randall Louis Case #2022-07653</p> <p>Motion made by Alonzo-Deubel seconded by Sampah to ratify the actions of Consumer Complaint Review (CCR) and Case File Review Committee (CRC) and to approve the Board's recommendations, including having Joseph Nery authorized the Department to affix his electronic signature on the Orders presented in Closed Session. Motion carried by roll call vote.</p>
<p>Orders</p> <p>December 8, 2022 Closed Minutes remain closed. Recommendations</p>	<p>4 Consent Orders were reviewed and discussed in Closed Session.</p> <p>The Board received a report that reflected that there were 2 final actions by the Director on Consent Orders previously signed by the Board. 2018-02163 Asiya Iskakova 2022-09637 Cassandra Brown</p>	<p>The Board signed 4 Consent Orders.</p> <p>Motion made by Meinhart, seconded by Pippion McGriff to move that the December 8, 2022 READ closed minutes remain closed. Motion carried by a unanimous roll call vote.</p>
<p>Adjournment</p>	<p>The next meeting is scheduled for February 9, 2023.</p>	<p>There being no further business to discuss motion</p>

Topic	Discussion	Action
		made by Pippion McGriff, seconded by Herrera to adjourn at 10:50 a.m. Motion carried by a unanimous roll call vote.

**LICENSE REPORT  
CALENDAR YEAR 2022**

**December**

PROFESSION	SPONSOR CHG.	INITIAL LIC.	RENEWALS	ACTIVE
RE Managing Broker	91	16	6	15,470
Residential Leasing Agent	41	36	13	2,640
Real Estate Broker	814	367	103	55,205
RE Branch Office	6	19	14	1,228
Real Estate Broker Corporation	8	3	190	3,469
Real Estate Broker Partnership	0	0	0	28
RE Limited Liability Firm	2	18	94	2,400
RE Virtual Office	1	6	0	17
RE Education Provider	0	1	0	276
RE Pre-Lic Instructor	0	2	0	502
RE Pre-Lic Course	0	8	0	71
RE CE Instructor	0	0	0	180
Real Estate CE Course	0	2	0	653
<b>TOTAL</b>	<b>963</b>	<b>478</b>	<b>420</b>	<b>82,339</b>



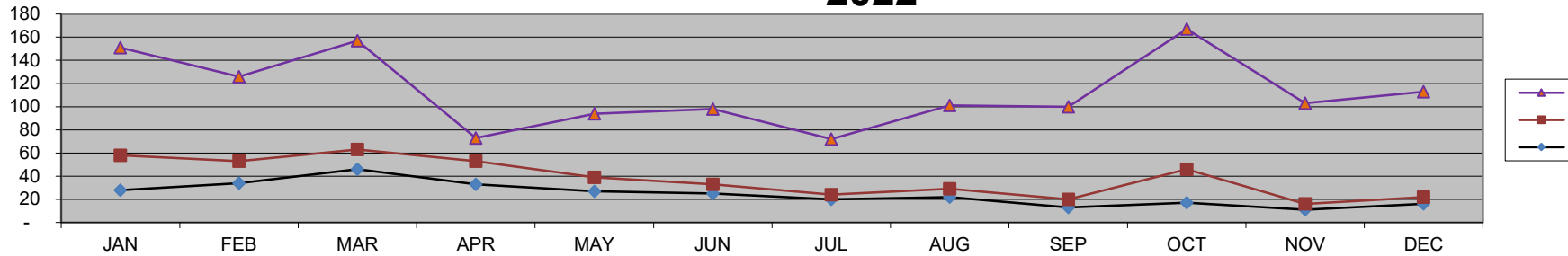
## MANAGING BROKER 2022

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
<b>INITIAL LIC.</b>	28	34	46	33	27	25	20	22	13	17	11	16
<b>RENEWALS</b>	30	19	17	20	12	8	4	7	7	29	5	6
<b>SPONSOR CHG.</b>	93	73	94	20	55	65	48	72	80	121	87	91
<b>TOTAL ACTIVE</b>	<b>15,353</b>	<b>15,390</b>	<b>15,460</b>	<b>15,528</b>	<b>15,567</b>	<b>15,596</b>	<b>15,620</b>	<b>15,638</b>	<b>15,654</b>	<b>15,663</b>	<b>15,463</b>	<b>15,470</b>

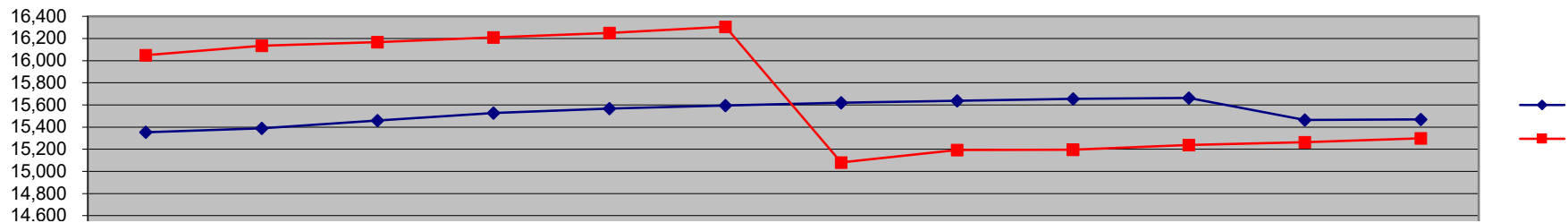
## MANAGING BROKER 2021

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
<b>INITIAL LIC.</b>	7	93	37	35	54	54	41	34	39	25	22	22
<b>RENEWALS</b>	8	3,437	2,239	6,994	1,425	110	35	70	40	27	22	21
<b>SPONSOR CHG.</b>	126	93	105	124	88	78	77	98	87	85	90	126
<b>TOTAL ACTIVE</b>	<b>16,048</b>	<b>16,134</b>	<b>16,168</b>	<b>16,209</b>	<b>16,251</b>	<b>16,306</b>	<b>15,081</b>	<b>15,194</b>	<b>15,196</b>	<b>15,239</b>	<b>15,263</b>	<b>15,299</b>

### MANAGING BROKER 2022



### ACTIVE MANAGING BROKERS 2022 vs. 2021



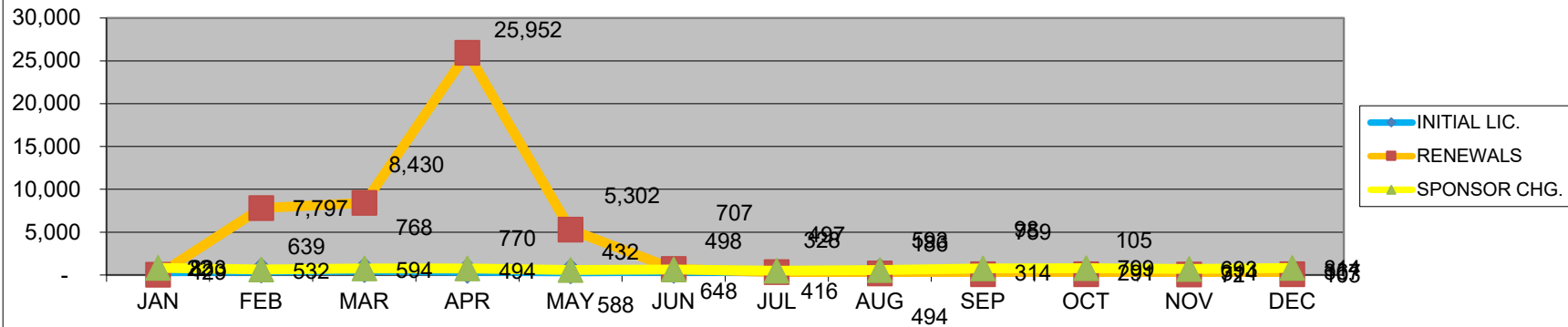
### BROKER 2022

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
INITIAL LIC.	429	532	594	494	432	498	416	494	314	291	314	367
RENEWALS	22	7,797	8,430	25,952	5,302	707	328	186	98	105	72	103
SPONSOR CHG.	833	639	768	770	588	648	497	593	759	799	693	814
<b>TOTAL ACTIVE</b>	<b>62,790</b>	<b>63,276</b>	<b>63,855</b>	<b>64,397</b>	<b>64,852</b>	<b>61,597</b>	<b>62,333</b>	<b>62,802</b>	<b>63,202</b>	<b>63,516</b>	<b>54,688</b>	<b>55,205</b>

### BROKER 2021

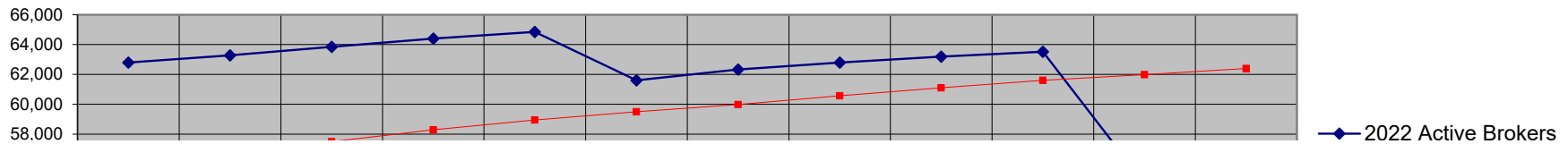
	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
INITIAL LIC.	492	484	654	644	623	558	498	623	534	575	455	440
RENEWALS	239	174	150	231	75	61	32	38	21	19	17	19
SPONSOR CHG.	926	668	697	670	569	508	516	604	619	676	607	1,057
<b>TOTAL ACTIVE</b>	<b>56,134</b>	<b>56,718</b>	<b>57,492</b>	<b>58,284</b>	<b>58,938</b>	<b>59,497</b>	<b>59,985</b>	<b>60,573</b>	<b>61,104</b>	<b>61,609</b>	<b>61,993</b>	<b>62,397</b>

### BROKER 2022



### ACTIVE BROKERS

2022 vs. 2021



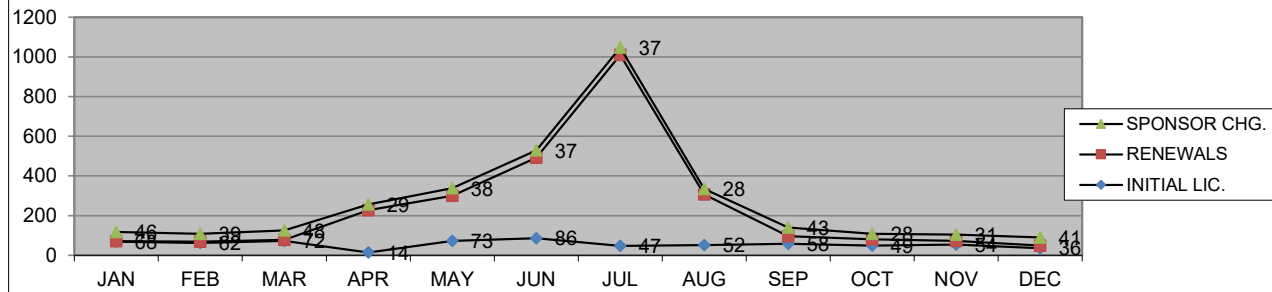
### RESIDENTIAL LEASING AGENT 2022

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
INITIAL LIC.	68	62	72	14	73	86	47	52	58	49	54	36
RENEWALS	3	7	6	213	227	406	963	255	39	31	19	13
SPONSOR CHG.	46	39	48	29	38	37	37	28	43	28	31	41
TOTAL ACTIVE	4,314	4,361	4,419	4,432	4,509	4,594	4,615	4,662	2,436	2,510	2,576	2,640

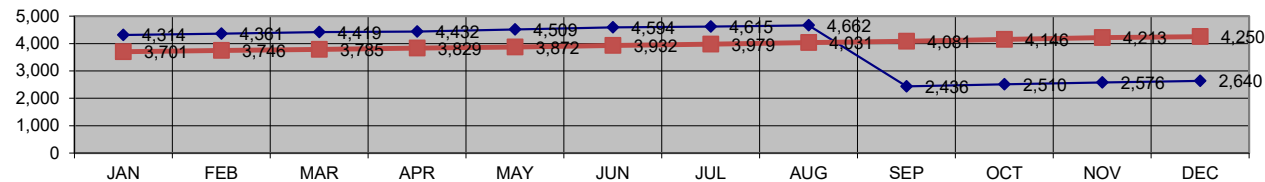
### RESIDENTIAL LEASING AGENT 2021

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
INITIAL LIC.	54	45	53	47	41	62	51	62	52	75	74	59
RENEWALS	24	16	23	12	14	9	11	8	3	1	7	3
SPONSOR CHG.	31	30	38	62	23	23	32	35	32	30	32	35
TOTAL ACTIVE	3,701	3,746	3,785	3,829	3,872	3,932	3,979	4,031	4,081	4,146	4,213	4,250

LEASING AGENT 2022



ACTIVE RESIDENTIAL LEASING AGENTS  
2022 vs. 2021



as of...

11/30/2022

12/31/2022

License prefix	License Type	Active Licenses	Active Licenses
440	Licensed Auctioneer	287	287
441	Licensed Auctioneer	770	780
444	Licensed Auction Firm	190	193
445	Licensed Auction CE School	6	6
446	Licensed Auction CE Course	51	51
<b>Totals</b>		<b>1,304</b>	<b>1,317</b>

License prefix	License Type	Active Licenses	Active Licenses
553	Certified General Real Estate Appraiser	1,396	1,399
555	Licensed Appraiser Education Provider	19	19
556	Certified Residential Real Estate Appraiser	1,841	1,845
557	Associate Real Estate Trainee Appraiser	442	456
558	Appraisal Management Company	156	159
572	Temporary Practice Real Estate Appraiser	33	34
573	Licensed Appraiser Pre-Lic Course	113	114
575	Licensed Appraiser CE Course	419	424
<b>Totals</b>		<b>4,419</b>	<b>4,450</b>

License prefix	License Type	Active Licenses	Active Licenses
261	LICENSED COMMUNITY ASSOCIATION MANAGER	1,886	1,910
<b>Totals</b>		<b>1,886</b>	<b>1,910</b>

License prefix	License Type	Active Licenses	Active Licenses
450	Licensed Home Inspector	2,054	2,072
451	Licensed Home Inspector Entity	354	353
452	Licensed Home Inspector Education Provider	24	24
453	Licensed Home Inspector Pre-License Course	24	24
454	Licensed Home Inspector CE Course	132	133
<b>Totals</b>		<b>2,588</b>	<b>2,606</b>

<b>Total Licenses</b>	<b>10,197</b>	<b>10,283</b>
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**2022 Real Estate Examination Pass Rates - Pass Rate**

		JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
Managing Broker <b>National</b>	First Time	13%	5%	22%	32%	19%	14%	27%	17%	14%	28%	21%	15%
	Repeat	26%	33%	28%	22%	23%	18%	19%	41%	22%	22%	37%	22%
	<b>Total Test Takers</b>	<b>88</b>	<b>86</b>	<b>121</b>	<b>136</b>	<b>50</b>	<b>59</b>	<b>70</b>	<b>67</b>	<b>65</b>	<b>71</b>	<b>64</b>	<b>72</b>
Managing Broker <b>State</b>	First Time	86%	69%	76%	88%	93%	79%	71%	74%	88%	91%	76%	86%
	Repeat	80%	67%	89%	67%	100%	50%	60%	33%	100%	17%	60%	50%
	<b>Total Test Takers</b>	<b>47</b>	<b>45</b>	<b>73</b>	<b>73</b>	<b>29</b>	<b>30</b>	<b>32</b>	<b>39</b>	<b>31</b>	<b>37</b>	<b>33</b>	<b>29</b>
Managing Broker <b>Reciprocity Exam</b>	First Time	60%	82%	50%	100%	0%	67%	100%	0%	50%	67%	100%	83%
	Repeat	0%	100%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
	<b>Total Test Takers</b>	<b>5</b>	<b>12</b>	<b>8</b>	<b>5</b>	<b>4</b>	<b>4</b>	<b>2</b>	<b>2</b>	<b>5</b>	<b>7</b>	<b>6</b>	<b>6</b>
Broker <b>National</b>	First Time	46%	42%	44%	45%	43%	42%	42%	46%	42%	44%	43%	42%
	Repeat	35%	44%	33%	29%	33%	29%	30%	26%	26%	30%	34%	33%
	<b>Total Test Takers</b>	<b>1026</b>	<b>1127</b>	<b>1386</b>	<b>1357</b>	<b>1186</b>	<b>1106</b>	<b>1058</b>	<b>1069</b>	<b>989</b>	<b>900</b>	<b>889</b>	<b>963</b>
Broker <b>State</b>	First Time	52%	55%	59%	59%	57%	54%	56%	59%	50%	61%	56%	57%
	Repeat	47%	44%	48%	45%	41%	40%	43%	41%	38%	39%	47%	41%
	<b>Total Test Takers</b>	<b>853</b>	<b>962</b>	<b>1156</b>	<b>1126</b>	<b>988</b>	<b>946</b>	<b>876</b>	<b>897</b>	<b>860</b>	<b>747</b>	<b>750</b>	<b>829</b>
Broker <b>Reciprocity Exam</b>	First Time	38%	58%	64%	64%	66%	75%	38%	67%	85%	68%	63%	57%
	Repeat	13%	44%	33%	50%	30%	25%	50%	50%	50%	50%	45%	43%
	<b>Total Test Takers</b>	<b>65</b>	<b>69</b>	<b>85</b>	<b>90</b>	<b>72</b>	<b>48</b>	<b>31</b>	<b>59</b>	<b>32</b>	<b>27</b>	<b>35</b>	<b>42</b>
Leasing Agent <b>National</b>	First Time	52%	58%	47%	42%	48%	45%	42%	41%	56%	49%	53%	47%
	Repeat	44%	56%	48%	34%	45%	50%	35%	56%	51%	35%	40%	50%
	<b>Total Test Takers</b>	<b>140</b>	<b>131</b>	<b>134</b>	<b>121</b>	<b>125</b>	<b>116</b>	<b>132</b>	<b>142</b>	<b>144</b>	<b>148</b>	<b>132</b>	<b>130</b>

**2021 Real Estate Examination Pass Rates - Pass Rate**

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
<b>Managing Broker</b>	39%	45%	37%	41%	43%	30%	43%	38%	26%	32%	52%	54%
First Timers	63%	60%	65%	63%	61%	50%	58%	47%	40%	50%	58%	56%
Repeaters	6%	5%	0%	13%	13%	6%	11%	20%	7%	26%	32%	44%
<b>Total Number Tested</b>	<b>80</b>	<b>75</b>	<b>83</b>	<b>75</b>	<b>65</b>	<b>80</b>	<b>54</b>	<b>64</b>	<b>68</b>	<b>63</b>	<b>55</b>	<b>46</b>
<b>Broker</b>	45%	44%	45%	41%	41%	41%	40%	37%	36%	36%	44%	46%
First Timers	52%	51%	53%	48%	47%	45%	45%	42%	41%	42%	43%	49%
Repeaters	37%	36%	34%	33%	34%	35%	33%	32%	32%	39%	42%	40%
<b>Total Number Tested</b>	<b>1512</b>	<b>1470</b>	<b>1658</b>	<b>1608</b>	<b>1373</b>	<b>1352</b>	<b>1260</b>	<b>1197</b>	<b>1143</b>	<b>1033</b>	<b>969</b>	<b>939</b>
<b>Leasing Agent</b>	49%	51%	45%	59%	56%	56%	48%	52%	52%	49%	56%	52%
First Timers	54%	56%	55%	65%	66%	59%	49%	55%	53%	52%	57%	55%
Repeaters	43%	41%	33%	49%	41%	51%	48%	49%	51%	47%	50%	48%
<b>Total Number Tested</b>	<b>129</b>	<b>119</b>	<b>133</b>	<b>165</b>	<b>133</b>	<b>144</b>	<b>120</b>	<b>145</b>	<b>126</b>	<b>130</b>	<b>81</b>	<b>67</b>

**2020 Real Estate Examination Pass Rates - Pass Rate**

	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
<b>Managing Broker</b>	41%	47%	54%	33%	40%	39%	36%	48%	47%	56%	45%	35%
<b>Total Number Tested</b>	<b>78</b>	<b>92</b>	<b>71</b>	<b>9</b>	<b>30</b>	<b>54</b>	<b>59</b>	<b>66</b>	<b>87</b>	<b>85</b>	<b>60</b>	<b>92</b>
<b>Broker</b>	46%	47%	50%	49%	57%	55%	50%	50%	48%	45%	43%	46%
<b>Total Number Tested</b>	<b>935</b>	<b>961</b>	<b>613</b>	<b>41</b>	<b>315</b>	<b>800</b>	<b>850</b>	<b>953</b>	<b>1136</b>	<b>1511</b>	<b>1212</b>	<b>1656</b>
<b>Leasing Agent</b>	52%	54%	43%	60%	60%	42%	51%	54%	55%	53%	53%	50%
<b>Total Number Tested</b>	<b>151</b>	<b>122</b>	<b>92</b>	<b>5</b>	<b>47</b>	<b>90</b>	<b>142</b>	<b>123</b>	<b>128</b>	<b>207</b>	<b>117</b>	<b>151</b>

Division of Real Estate  
2018 Education Report

DRE Education's Pipeline

2022	(512)	(513)	(563)	(564)	(515)	DRE Education's Pipeline		
	Pre-License Instructors Licensed	Pre-License Courses Licensed	CE Instructors Licensed	CE Courses Licensed	Education Providers Licensed	Total # of Licenses Issued	# in Process	Pending Provider Info
January	0	16	3	14	2	35	22	22
February	3	1	3	9	0	16	28	28
March	3	0	0	1	0	4	12	12
April	2	9	3	14	1	29	8	8
May	2	1	0	6	0	9	16	16
June	2	4	1	4	0	11	16	16
July	3	1	2	15	1	22	18	18
August	4	1	1	13	1	20	26	26
September	2	5	3	17	0	27	13	13
October	2	0	0	2	0	4	16	16
November	3	1	1	4	0	9	5	5
December	2	8	0	2	1	13	11	11
YTD Total	28	47	17	101	6	199		
	512	513	563	564	515			
Total Active Licenses	276	502	180	653	71	Diane Green Nate Chandler		

December 2022  
Complaint Report

Column1	New RE Complaints	New RE Complaints Assigned To Investigations	Complaints Closed At Intake Review	RE Matters Closed At CCR
January	42	19	9	14
February	33	21	3	9
March	43	25	5	13
April	30	13	9	8
May	35	24	7	4
June	55	37	12	6
July	35	8	9	18
August	39	21	8	10
September	40	18	7	15
October	32	12	15	5
November	36	23	10	3
December	34	27	5	2
Total	454	248	99	107

**MONTHLY EXAMINATIONS REPORT**  
**READ Board – January 12, 2023**

Licensees that have not yet had an examination in the Chicago Area region are continuing to be assigned to the non-Chicago Area Region examiners. In the effort to accelerate the number of examinations to be conducted, *Brokerage Verification Reports* are being mailed to these licensees. This report allows the examiner to assess the level of activity of the licensee then complete the examination process by mail or schedule an on-site review. From the total number of initial examinations closed in December, 32 files were in this region.

**INITIAL EXAMINATIONS COMPLETED**

**RESOLUTION TYPE: BROKERAGE VERIFICATION REPORT – NOT PRACTICING**  
**TOTAL COMPLETED: 22**

An examination conducted by mail and the licensee has not performed licensed real estate activity within the past three years.

**RESOLUTION TYPE: BROKERAGE VERIFICATION REPORT – PRACTICING**  
**TOTAL COMPLETED: 9**

An examination conducted by mail and the licensee has performed licensed real estate activity within the past three years.

**RESOLUTION TYPE: INSPECTED – NOT PRACTICING**  
**TOTAL COMPLETED: 0**

An on-site examination has been conducted and the licensee has not performed licensed real estate activity within the past three years.

**RESOLUTION TYPE: INSPECTED – PRACTICING**  
**TOTAL COMPLETED: 0**

An on-site examination has been conducted and the licensee has performed licensed real estate activity within the past three years.

**RESOLUTION TYPE: NOT INSPECTED**  
**TOTAL CLOSED: 1**

This category is comprised of licensees not requiring a complete examination. This includes licensees that are out-of-state residents, deceased licensees, companies that are out of business (or license status has become “inactive”) or change of sponsorship.

**RESOLUTION TYPE: REFERRED TO SUPERVISOR**  
**TOTAL CLOSED: 0**

This category is comprised of licensees that have either not responded to a *Brokerage Verification Report* after two attempts from the examiner or has failed to appear for the scheduled on-site examination after two attempts.

**RESOLUTION TYPE: SUPERVISOR REFERRAL TO PROSECUTION**  
**TOTAL CLOSED: 0**

This category is comprised of licensees that have not responded to a *Brokerage Verification Report* after three attempts from the supervisor. In these instances, the licensee has either failed to notify IDFPR of their correct address or failed to respond.

**FOLLOW-UP EXAMINATIONS COMPLETED BY EXAMINER**

Initial examinations conducted wherein violations have been found are required to show compliance. Completed in December:

**RESOLUTION TYPE: IN COMPLIANCE**  
**TOTAL COMPLETED: 11**

**EXAMINATIONS REFERRED TO SUPERVISOR – CLOSED**

Licensees with remaining issues after an initial examination and follow-up or licensees that are unresponsive are referred to supervisor for review and further action. Completed in December:

**RESOLUTION TYPE: ISSUES RESOLVED**  
**TOTAL COMPLETED: 2**

**RESOLUTION TYPE: DISCIPLINARY ACTION ON LICENSE**  
**TOTAL COMPLETED: 1**

**RESOLUTION TYPE: Miscellaneous**  
**TOTAL COMPLETED: 1**

**RESOLUTION TYPE: Returned to Examiner w/ Instruction:**  
**TOTAL COMPLETED: 1**

**RESOLUTION TYPE: Referred to Prosecutions:**  
**TOTAL COMPLETED: 5**







### Real Estate Recovery Fund

FY2023	Beginning Balance	Revenue	Interest	Transfers In	Expenditures	Transfers Out	Sweeps/Borrowing	Ending Balance
July	\$2,851,934.23							\$ 2,851,934.23
August	\$2,851,934.23	\$84,756.91						\$ 2,936,691.14
September	\$2,936,691.14	\$9,168.85						\$ 2,945,859.99
October	\$2,945,859.99	\$2,484.62						\$ 2,948,344.61
November	\$2,948,344.61	\$4,750.00						\$ 2,953,094.61
December	\$2,953,094.61	\$13,013.73						\$ 2,966,108.34
January								\$ -
February								\$ -
March								\$ -
April								\$ -
May								\$ -
June								\$ -
<b>Total</b>		<b>\$ 114,174.11</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	
* Statutory Transfers								