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JB PRITZKERMARIO TRETO, JR.LAURIE MURPHYGovernorSecretaryDirector

Real Estate Administration and Disciplinary Board

Minutes of Open Session

Meeting Date: March 13, 2025

Location: IDFPR - Division of Real Estate

555 West Monroe Street 5th Floor, Conference Room 5C5

Chicago, IL 60661

And

Via Interactive Video Conference

320 West Washington Street, 2nd Floor, Conference Room 258

Springfield, IL 62786

Board Member(s) Present:

At Chicago Location: Valerie Acosta, Loretta Alonzo-Deubel, Gaspar Flores Jr., Oralia

Herrera, Alberta Johnson, Victoria Sampah, Theodore Yi

Board Member(s) Present

at Springfield location: David Levin and Michael Oldenettel

Board Member Present

Via Web Ex: Carol Meinhart

Board Member(s) Absent: Shirin Marvi, Nykea Pippion McGriff, Norman Willoughby

Division Staff Present: Jeremy Reed – Deputy Director of the Division of Real Estate

Nathaniel Chandler - Chief of Licensing and Education

Adrienne Levatino – Associate General Counsel

Merle Shearer – Chief of Prosecutions

Hector Rodriguez – Chief of Investigations

Stephen Kehoe- Staff Attorney Jenni Scheck – Staff Attorney Daniel Kazlauski – Staff Attorney

Jennifer Rossiter Moreno - Real Estate Coordinator and Chief of

Examinations

Kim Prickett – Operations Manager Susan Sigourney – Board Liaison

Guest(s) Present: Kirk Antkiewicz – Chicago Association of Realtors

Young Brockhouse – Illinois Realtors

Melissa Cannata – CE Shop Elizabeth Dickheiser – Colibri RE Carrie Elliott – Illinois Realtors Rocky Esposito – AHI Real Estate Mike Fair – Your House Academy Marilyn Glazer – Colibri RE Express

Sharon Halperin -Oak Park Area Association of Real Estate

Chris Read – CR Strategies LLC

Leo Schwartz - Chicago Association of Realtors

Larry Toban – Real Estate Institute

Call to Order:

The meeting was called to order at 9:44 a.m. by Chair Jennifer Rossiter Moreno. The Board members present constituted a quorum of the Board.

A motion was made by Acosta and seconded by Flores Jr. pursuant to Section 7(a) of the Open Meetings Act to allow Carol Meinhart to attend this meeting by other means because they are prevented from physically attending for employment purposes. The motion carried unanimously.

Chair Jennifer Rossiter Moreno reported that Joe Castillo has resigned from the READ Board.

Approval of Minutes:

Board members reviewed the Minutes of the open session of the February 13, 2025, Board meeting. A motion was made by Alonzo-Deubel and seconded by Johnson to approve those minutes. The motion carried unanimously.

Public Comments:

There were no comments from members of the public.

Staff Reports:

Licensing:

The 2025 Licensing Report for activity conducted in February was presented and distributed. A copy of the report is attached to and made a part of these minutes.

Nathaniel Chandler informed the Board that the Managing Broker online renewal is available and that 22% of Managing Brokers have renewed at this time. An email reminding Managing Brokers to renew their licenses prior to April 30, 2025, will be sent on April 1, 2025.

Education:

Nathaniel Chandler explained that the renewal forms are being prepared for the Real Estate Education Providers and courses. This renewal will begin at the beginning of April. The renewal notices will be distributed via email to the Education Providers. Renewal forms will also be posted on the Real Estate brokerage website.

Complaints:

The 2025 Complaints Report through the month of February was presented and distributed. A copy of the report is attached to and made a part of these minutes.

Audits:

The Audits Report for activity conducted in February 2025 was presented and distributed. A copy of the report is attached to and made a part of these minutes.

Investigations: The 2025 Investigations Report through the month of February was

presented and distributed. A copy of the report is attached to and made a

Prosecutions: The 2025 Prosecutions Report through the month of February was

presented and distributed. A copy of the report is attached to and made a

part of these minutes.

Formal Hearing Schedule: There are three Formal Hearings scheduled at this time.

Old Business: Adrienne Levatino updated the Board on the Real Estate Rules. On February 26, 2025, the Director was given the authorization to submit the

amendments to the Real Estate Rules to JCAR. The proposed amendments will appear in the Illinois Register on March 14 and the first

notice period will expire on April 28.

Jennifer Rossiter Moreno reminded the Board members that, no later than March 31, 2025, they must complete five mandatory training courses: Diversity, Equity and Inclusion; Ethics; Harassment and Discrimination Prevention; Security Awareness; and LGBTQIA+Equity

and Inclusion. These courses are available in OneNet.

Jennifer Rossiter Moreno reminded the Board that pursuant to Section 7(a) of the Open Meetings Act, Board members must attend Board

meetings in-person.

(a)

New Business: There was no New Business.

Closed Session: A motion was made at 10:07 a.m. by Flores and seconded by Levin to

enter into Closed Session for the purposes set forth in Sections 2(c)(4), (15) and 21 of the Open Meetings Act. The Motion was passed

unanimously upon a roll call vote.

Review of Minutes: The Board reviewed the closed minutes of the February 13, 2025,

meeting.

Consumer Complaints Review

And Case File Review Committee Report:

February 19, 2025

Five cases recommended for closure by Investigations.

Two cases referred to Prosecutions by Investigations.

No cases to be closed by Prosecutions. Ten complaints referred to Investigations. Four complaints recommended for closure.

Loretta Alonzo-Deubel recused herself from complaint 2025-01175

March 5, 2025

Six cases recommended for closure by Investigations.

One case referred to Prosecutions by Investigations.

Five cases to be closed by Prosecutions. Ten complaints referred to Investigations.

Three complaints recommended for closure.

Deliberations: The Board deliberated on pending disciplinary matters pursuant to

Section 20-64 of the Real Estate License Act of 2000.

Motion To Return to Open Session: A Motion was made at 11:06 a.m. by Herrera and seconded by Flores Jr.,

to return to open session. The Motion carried unanimously.

Approval of Minutes: A motion was made by Acosta and seconded by Johnson to approve the

minutes of the closed session of the February 13, 2025, Board meeting as presented and to keep them closed. The motion carried unanimously.

Ratify Actions Taken in Closed

Session:

A motion was made by Alonzo-Deubel and seconded by Acosta to ratify the actions of the Consumer Complaint Review (CCR) and Case File Review Committee (CRC) and to ratify the recommendations made by

the Board in Closed Session. The motion carried unanimously.

Recommendations: There were no deliberations for the Board to consider.

Orders: 20 Consent Orders were reviewed and discussed in Closed Session.

The Board received a report reflecting that the Director had taken final

action on Consent Orders previously signed by the Board:

2020-02608 (John T. Wittenstrom) 2023-02555 (Salman Rehman) 2023-02555 (Kale Home Advisors)

2023-02555 (Lyle Harlow) 2024-11352 (Clayton Jackson) 2024-11551 (Anthony Robinson)

Minutes Remain Closed: A motion was made by Herrera and seconded by Johnson that the

minutes of the closed session of the February 13, 2025, READ Board

remain closed. The motion carried unanimously.

Adjournment: There being no further business, a motion was made at 11:07 a.m. by

Alonzo-Deubel and seconded by Flores Jr., to adjourn the meeting. The

motion carried unanimously.

			ENSE REPORT			
			NDAR YEAR 202	5		
			FEBRUARY			
	PROFESSION	SPONSOR CHG.	INITIAL LIC.	RENEWALS	ACTIVE	
471	RE Managing Broker	87	53	2,622	14,939	
473	Residential Leasing Agent	65	53	15	3,052	
475	Real Estate Broker	720	238	48	55,245	
477	RE Branch Office	8	9	3	1,142	
478	Real Estate Broker Corporation	8	7	50	2,478	
479	Real Estate Broker Partnership	0	0	0	20	
481	RE Limited Liability Firm	3	20	53	1,954	
495	RE Virtual Office	0	6	0	97	
515	RE Education Provider	0	1	0	72	
512	RE Pre-Lic Instructor	0	2	1	292	
513	RE Pre-Lic Course	0	0	0	499	
563	RE CE Instructor	0	3	0	161	
564	Real Estate CE Course	0	4	0	727	
	TOTAL	891	396	2,792	80,678	

MANAGING BROKER 2025

	JAN	440	MAR	APR	MAY	JUN	JUL	Mic	SER	oct	MON	SEC	$\overline{/}$
INITIAL LIC.	4	53											
RENEWALS	283	2,622											_]
SPONSOR CHG.	104	87											
2025 TOTAL ACTIVE	14,911	14,939											

MANAGING BROKER 2024

	JAM	440	MAR	APR	MAY	JUN	JUL	MIC	SEP	oct.	MON	10th C	$\overline{/}$
INITIAL LIC.	54	39	41	98	24	37	33	21	22	23	19	10	i
RENEWALS	18	20	22	43	37	19	14	14	14	18	8	8	ì
SPONSOR CHG.	76	81	70	85	82	65	68	91	96	106	74	86	ì
2024 TOTAL ACTIVE	14,383	14,442	14,510	14,636	14,689	14,749	14,779	14,814	14,838	14,868	14,887	14,893	l







2025 v 2024 Active Managing Protects

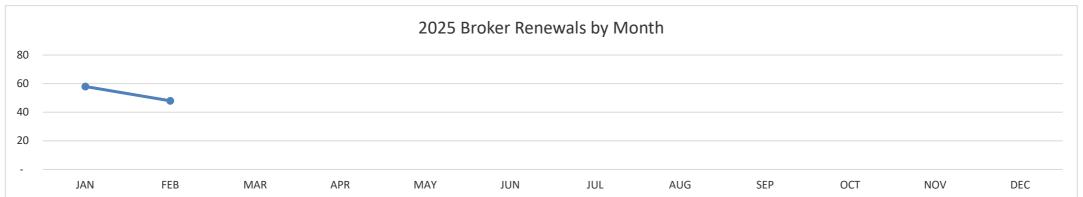
BROKER 2025

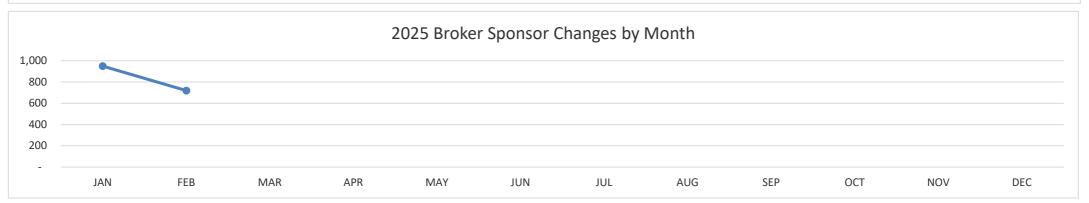
	JAN	/ th	MAR	APR	MAT	JUN	JUL	Mic	ck?	/ oct	MON	/ dec	$\overline{/}$
INITIAL LIC.	307	238											
RENEWALS	58	48											
SPONSOR CHG.	950	720											
2025 TOTAL ACTIVE	54,991	55,245											

BROKER 2024

	JAN	/ K	MAR	pp.	MAT	JUPA	Jul	MG	gl ²	oc ^r	MON	JEC .	/
INITIAL LIC.	34	349	366	375	408	401	298	302	317	301	279	249	ı
RENEWALS	38	8,404	8,586	29,260	2,877	362	288	196	140	80	57	49	ı
SPONSOR CHG.	94	766	892	881	616	498	617	688	848	1,458	680	766	1
2024 TOTAL ACTIVE	59,94	8 60,258	60,624	61,019	61,396	52,395	52,892	53,426	53,787	54,119	54,424	54,679	i









RESIDENTIAL LEASING AGENT 2025

	JAŽ		MAR	APPR	MAY	JIP	NIL.	Mic	, gg	/ oct	MON	1 SEC	$\overline{/}$
INITIAL LIC.	63	53											
RENEWALS	15	15											
SPONSOR CHG.	41	65											
2025 TOTAL ACTIVE	2,983	3,052											

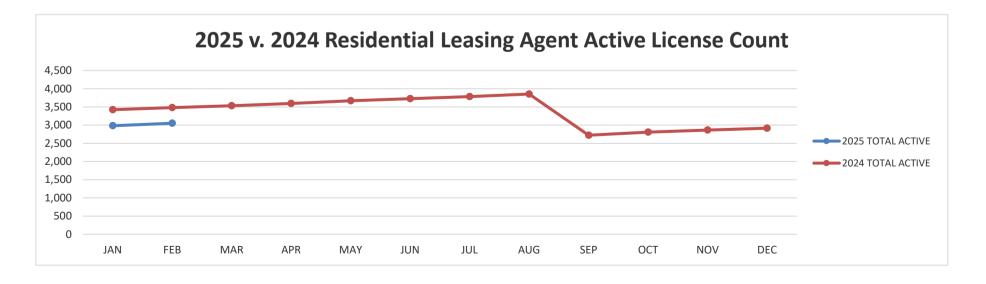
RESIDENTIAL LEASING AGENT 2024

	JAŽ		MAR	APR	na ^t	JUPA	Jul.	AUG	g ^Q	/ oct	MON	St.
INITIAL LIC.	59	55	59	28	101	58	60	67	54	55	46	37
RENEWALS	4	13	2	12	494	489	1230	133	47	32	14	14
SPONSOR CHG.	25	32	52	40	32	40	69	42	51	47	25	28
2024 TOTAL ACTIVE	3,425	3,483	3,531	3,593	3,672	3,727	3,786	3,855	2,723	2,809	2,862	2,915









		1/31/2023	
License prefix	License Type	Active Licenses	Active Licenses
440	Licensed Auctioneer	240	200
441	Licensed Auctioneer	763	567
444	Licensed Auction Firm	202	152
445	Licensed Auction CE School	6	6
446	Licensed Auction CE Course	42	
	Totals	1,252	
	Totalo	1,232	307
License prefix	License Type	Active	Active
		Licenses	Licenses
553	Certified General Real Estate	1,410	1,415
555	Appraiser Licensed Appraiser Education	1,410	1,413
	Provider	18	18
556	Certified Residential Real Estate		
	Appraiser	1,717	1,719
557	Associate Real Estate Trainee		
	Appraiser	352	355
558	Appraisal Management Company	139	117
572	Temporary Practice Real Estate Appraiser	47	53
573	Licensed Appraiser Pre-Lic Course	102	103
575	Licensed Appraiser CE Course	422	428
	Totals	4,207	4,208
		,	·
License prefix	License Type	Active	Active
261	LICENSED COMMUNITY	Licenses	Licenses
201	ASSOCIATION MANAGER	2,049	2,068
291	Community Association	,	,
	Managment Firm	183	186
292	CAM Education Sponsor	11	14
293	CAM CE Course	27	39
	Totals		
	Totalo	2,273	2,510
		Active	Active
License prefix	License Type	Licenses	Licenses
450	Licensed Home Inspector	1,350	
451	Licensed Home Inspector Entity	132	132
452	Licensed Home Inspector Education	132	132
	Provider	24	24
453	Licensed Home Inspector Pre-		
	License Course	29	29
454	Licensed Home Inspector CE Course	170	170
	Totals	1,705	1,724
404	Course		

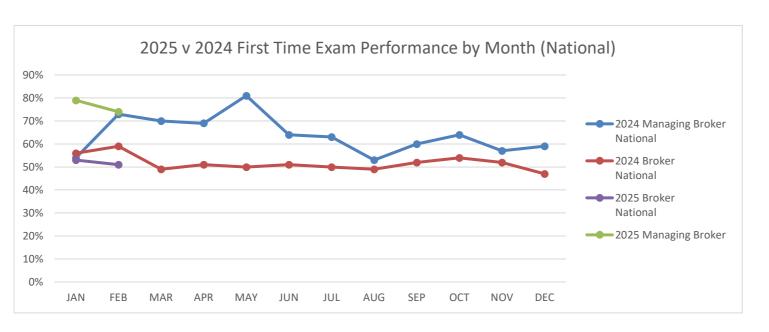
Total Licenses 9,437 9,20

2025 Real Estate Examination Pass Rates

		JA		M	\$ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \	2 M	⁴ /y ¹	` / pi	8/4	3/6	M Off
	First Time	79%	74%								
2025 Managing	First Time Takers	33	42								
Broker	Repeat	75%	88%								
	Repeat Takers	8	16								
Managing	First Time	70%	100%								
Broker	First Time Takers	10	5								
Reciprocity	Repeat	50%	50%								
Exam	Repeat Takers	2	2								
	First Time	53%	51%								
2025 Broker	First Time Takers	353	431								
National	Repeat	34%	37%								
	Repeat Takers	304	311								
	First Time	54%	59%								
2025 Broker	First Time Takers	402	465								
State	Repeat	45%	43%								
	Repeat Takers	183	184								
Broker	First Time	64%	59%								
	First Time Takers	33	39								
Reciprocity	Repeat	67%	73%								
Exam	Repeat Takers	9	11								
	First Time	56%	51%								
Leasing Agent	First Time Takers	82	79								
National	Repeat	46%	46%								
	Repeat Takers	59	65								
	First Time	100%	75%								
RE Instructors	First Time Takers	2	4								
National	Repeat	0%	0%								
	Repeat Takers	2	0								
	First Time	50%	100%								
RE Instructors	First Time Takers	2	5								
State	Repeat	33%	0%								
	Repeat Takers	3	0								

2024 Real Estate Examination Pass Rates

		JA		MA	\$ \ \kg	MA	, Juli	, Jul	/ AU		3/6	, ko	7/4
	First Time	54%	73%	70%	69%	81%	64%	63%	53%	60%	64%	57%	<u>√</u>
2024 Managing	First Time Takers	19	32	33	35	26	21	12	10	12	28	23	34
Broker	Repeat	58%	57%	71%	42%	59%	53%	44%	45%	36%	55%	42%	35%
National	Repeat Takers	19	21	40	14	16	8	7	5	5	11	12	17
0004 M	First Time	88%	81%	79%	77%	67%	81%	76%	85%	62%	68%	74%	69%
2024 Managing	First Time Takers	21	22	19	23	6	26	16	17	13	28	23	35
Broker	Repeat	100%	100%	64%	71%	92%	80%	100%	67%	86%	63%	75%	60%
State	Repeat Takers	4	8	9	10	11	8	3	2	6	8	4	10
Managing	First Time	67%	100%	42%	83%	100%	75%	100%	25%	50%	100%	100%	75%
Broker	First Time Takers	4	4	5	10	7	3	7	1	1	1	3	4
Reciprocity	Repeat	100%	0%	50%	100%	0%	100%	0%	0%	0%	0%	0%	0%
Exam	Repeat Takers	2	0	1	1	0	1	0	0	0	0	1	2
	First Time	56%	59%	49%	51%	50%	51%	50%	49%	52%	54%	52%	47%
2024 Broker	First Time Takers	224	244	239	253	237	214	176	186	184	369	417	376
National	Repeat	40%	34%	32%	33%	33%	32%	34%	30%	37%	31%	33%	29%
	Repeat Takers	143	118	153	145	157	132	117	102	118	327	313	286
	First Time	61%	60%	57%	59%	53%	58%	50%	54%	51%	57%	59%	53%
2024 Broker	First Time Takers	159	184	189	203	163	242	217	233	211	417	462	431
State	Repeat	48%	50%	55%	45%	50%	40%	47%	43%	41%	46%	40%	39%
	Repeat Takers	110	117	152	110	143	134	87	95	75	224	192	171
Duelcen	First Time	83%	76%	74%	69%	64%	53%	72%	60%	81%	73%	75%	79%
Broker	First Time Takers	25	25	23	27	18	20	23	12	22	22	28	19
Reciprocity Exam	Repeat	57%	67%	83%	57%	50%	44%	63%	45%	50%	29%	64%	50%
Exam	Repeat Takers	4	4	5	4	5	4	5	5	4	7	11	6
	First Time	62%	52%	54%	52%	52%	49%	42%	47%	49%	46%	51%	54%
Leasing Agent	First Time Takers	40	46	37	47	46	35	35	41	35	71	97	65
National	Repeat	42%	60%	52%	46%	43%	29%	36%	44%	44%	38%	44%	46%
	Repeat Takers	21	38	23	26	32	21	33	32	24	64	50	54
	First Time	67%	0%	67%	100%		0%	0%	0%	50%	100%	33%	50%
RE Instructors	First Time Takers	2	0	2	3	4	0	0	0	1	1	3	4
National	Repeat	0%	100%		0%	100%	100%	100%	0%	50%	100%	0%	0%
	Repeat Takers	0	1	2	0	1	1	1	0	1	1	0	0
	First Time	100%	0%	100%	100%	100%	100%	0%	0%	50%	0%	33%	75%
RE Instructors	First Time Takers	1	0	1	2	2	1	0	0	1	2	3	4
State	Repeat	0%	0%	0%	0%	0%	0%	0%	0%	100%	100%	0%	0%
	Repeat Takers	0	0	0	0	0	0	0	0	1	1	0	1



DRE EXAMINATION UNIT STATISTICAL REPORT FOR THE MONTH OF FEBRUARY 2025

AS PREPARED FOR READ BOARD MARCH 2025

Licensees that have not yet had an examination in the Chicago Area region are continuing to be assigned to the non-Chicago area region examiners. In the effort to accelerate the number of examinations to be conducted, *Brokerage Verification Reports* are being emailed to these licensees. The *BVR* report allows the examiner to assess the level of activity of the licensee then complete the examination process by email or schedule an on-site examination. Examiners are also completing onsite examinations in their region as well as working off-site examinations in the Chicago Region.

The total number of initial examinations closed in FEBRUARY was: 29 files.

INITIAL EXAMINATIONS COMPLETED

RESOLUTION TYPE: BROKERAGE VERIFICATION REPORT – NOT PRACTICING

TOTAL COMPLETED: 10

An examination conducted by mail and the licensee has not performed licensed real estate activity within the past three years.

RESOLUTION TYPE: BROKERAGE VERIFICATION REPORT - PRACTICING

TOTAL COMPLETED: 13

An examination conducted by mail and the licensee has performed licensed real estate activity within the past three years.

RESOLUTION TYPE: INSPECTED - NOT PRACTICING

TOTAL COMPLETED: 0

An on-site examination has been conducted and the licensee has not performed licensed real estate activity within the past three years.

RESOLUTION TYPE: INSPECTED - PRACTICING

TOTAL COMPLETED: 3

An on-site examination has been conducted and the licensee has performed licensed real estate activity within the past three years.

RESOLUTION TYPE: NOT INSPECTED

TOTAL CLOSED: 3

This category is comprised of licensees not requiring a complete examination. This includes licensees that are out-of-state residents, deceased licensees, companies that are out of business (or license status has become "inactive") or change of sponsorship.

RESOLUTION TYPE: REFERRED TO SUPERVISOR

TOTAL CLOSED: 0

This category is comprised of licensees that have either not responded to a *Brokerage Verification Report* after two attempts from the examiner or has failed to appear for the scheduled on-site examination after two attempts.

RESOLUTION TYPE: SUPERVISOR REFERRAL TO PROSECUTION

TOTAL CLOSED: 0

This category is comprised of licensees that have not responded to a *Brokerage Verification Report* after three attempts from the supervisor. In these instances, the licensee has either failed to notify IDFPR of their correct address or failed to respond.

FOLLOW-UP EXAMINATIONS COMPLETED BY EXAMINER

Initial examinations conducted wherein violations have been found are required to show compliance. Completed in JANUARY:

RESOLUTION TYPE: IN COMPLIANCE TOTAL COMPLETED: 12
RESOLUTION TYPE: ACKNOWLEDGEMENT PAGE ONLY TOTAL COMPLETED: 1

EXAMINATIONS REFERRED TO SUPERVISOR – CLOSED

Licensees with remaining issues after an initial examination and follow-up or licensees that are unresponsive are referred to supervisor for review and further action. Completed in JANUARY:

RESOLUTION TYPE:	ISSUES RESOLVED	TOTAL COMPLETED:	0
RESOLUTION TYPE:	REFERRED TO SUPERVISOR	TOTAL COMPLETED:	1
RESOLUTION TYPE:	DISCIPLINARY ACTION ON LICENSE	TOTAL COMPLETED:	0
RESOLUTION TYPE:	MISCELLANEOUS	TOTAL COMPLETED:	0
RESOLUTION TYPE:	Returned to Examiner w/ Instruction	TOTAL COMPLETED:	0
RESOLUTION TYPE:	Referred to Prosecutions	TOTAL COMPLETED:	0

REAL ESTATE INVESTIGATIONS REPORT FEBRUARY 2025

	Current RE	Cases over 1	New RE	Referred to	Cases Closed in	
	Caseload	Year old	Cases Received	Prosecutions	Investigations	
JANAURY	653	431	19	2	13	
FEBRUARY	653	432	19	7	12	
MARCH						
APRIL						
MAY						
JUNE						
JULY						
AUGUST						
SEPTEMBER						
OCTOBER						
NOVEMBER						
DECEMBER						
TOTAL			38	9	25	

MARCH 2025 READ COMPLAINT REPORT

Column1	New RE Complaints	RE Complaints Assigned to Investigators	Complaints Closed At Intake Review	RE Matters Closed At CCR		
December 2024 TOTALS	557	240	232	85		
January 2025	11	4	7	0		
February 2025	35	18	6	11		
March 2025						
April 2025						
May 2025						
June 2025						
July 2025						
August 2025						
September 2025						
October 2025						
November 2025						
December 2025						
Total ONGOING TALLY	603	262	245	96		

February 2025 Prosecutions Report

Column1	Pending/Open RE Cases	RE cases 2 months or less	RE Cases over 3 months	RE Cases over 6 months	RE Cases Over 9 months		over 24	New RE Cases Rec'd		Informal Conferences held	Formal Hearings held	RE Cases Closed	CLOSED: Admin	_	Closed: Order	Consent	CLOSED: Non-Disc Order	CLOSED:	Motion of Rehearing Filed
January	117	54	38	10	6	8	1	29	3	1	0	34	6	1	2	3	1	21	0
February	123	56	35	18	6	6	2	40	1	1	0	34	2	3	2	6	0	20	1
March																			0
April																			0
May																			0
June																			0
July																			0
August																			0
September																			0
October																			0
November																			0
December																			0
Total																			1
																			<u> </u>

February 2025 Prosecutions Report

Column2